Finding the right clients for LRS members since 1974.
For more than 48 years, the Massachusetts Bar Association’s Lawyer Referral Service has connected countless individuals with an attorney to suit their needs. During these unprecedented times, the Lawyer Referral Service has played a pivotal role in providing referrals to members of the public seeking sound legal advice and services from qualified attorneys. Through the Lawyer Referral Service, individuals can receive an initial consultation for a modest fee and reduced fee referrals are available for individuals with limited means. The program continues to grow with the incorporation of more practice areas and means for individuals to quickly receive a referral to a skilled attorney by telephone, email or an instant referral online.

We take great pride in this member benefit and connecting individuals with the esteemed members of the Lawyer Referral Service’s panel of attorneys. We thank you for your membership to the Lawyer Referral Service as this program could not be successful without your dedicated participation.

Shahria H. Boston, Esq.
Chair, MBA Lawyer Referral Service Committee
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The Massachusetts Bar Association Lawyer Referral Service makes tens of thousands of referrals each year to its panel members across the state. That makes joining the LRS a sound choice for MBA members. Your participation helps the public and, at the same time, offers you the opportunity to expand your client base. We invite you to invest in public service and your professional future by joining. Your membership will continue until March 31, 2023, but your expanded client base will continue for years.

To join the LRS, simply:

• Complete the application form in the center of this handbook (remember, you may choose up to 36 different areas of law in which to receive referrals, so carefully review the “Defining Your LRS Listing” section beginning on page 19);
• Attach your check (made payable to the MBA LRS) of either $150 or $100;
• Enclose a copy of the Certificate of Insurance from your current professional liability insurance carrier naming the MBA LRS as certificate holder (see page 46 for requirements);
• Sign, date and provide your BBO number on your LRS application; and
• Return the form to: MBA LRS, 20 West St., Boston, MA 02111-1204.

The staff and LRS Committee are committed to your success. Our trained staff representatives consider the user’s legal need, geographic convenience and financial situation in order to determine the appropriate referral. Referrals are based on rotation and geographical location.

If you have any questions, contact the LRS administrative office at (617) 338-0556 or LRS@MassBar.org. LRS information can also be found on the MBA website, www.MassBar.org, and at www.MassLawHelp.com.

The following rules were approved by the Executive Management Board on Dec. 9, 2021. (*Bold = new rule.)

I. Statement of Purpose

(1.1) The purpose of the LRS is to:

a. Provide ways in which any person may be referred to a lawyer who is able to render and is interested in rendering needed legal services;

b. Provide information about lawyers and the availability of legal services that will aid in the selection of a lawyer;

c. Inform the public when and where to seek legal services; and

d. Provide general and legal information needed by the public.

II. Committee Supervision and Reporting

(2.1) An LRS Committee, referred to here as “the committee,” shall be charged with the supervision of the LRS as provided in this Statement of Standards and Rules, with the exception of the setting of all fees associated with the participation in and administration of the LRS that shall be set by the Budget and Finance Committee and the supervision of the MBA Executive Management Board and shall report at least annually to the Executive Management Board.

(2.2) The committee shall be appointed by the president of the MBA and will operate pursuant to the specifications outlined in the MBA Bylaws. A vice chairperson may be selected by the chairperson.

(2.3) The committee shall meet at regular intervals during the year to review overall policy matters and areas of LRS development and to address issues raised by MBA staff and panel members regarding the management of the LRS.

(2.4) The committee shall formulate and adopt all rules for the conduct and operation of the LRS, subject to the approval of the Executive Management Board.

(2.5) The rules of the LRS shall allow the committee to provide for appeal of any actions taken by the committee.

III. Plan for Organization

(3.1) The LRS shall be operated from the MBA offices utilizing full- and part-time staff members of the MBA as deemed appropriate. Internet-based and online services of the LRS may be supported remotely from the MBA offices with the approval of the committee. A staff member of the MBA shall serve as a liaison to the LRS Committee.
IIIA. LRS Phone Line

(3.2) The LRS shall have a toll-free phone line maintained and staffed during business hours or on a full-time basis for initial intake, screening and referral to panel members by LRS staff. The toll-free phone line shall be staffed and maintained at MBA headquarters and/or other facilities approved by the committee and supervised by MBA staff members.

(3.3) A referral to an LRS panel member for a person contacting the LRS by the toll-free phone line (a user) will be made only after:
   a. Initial intake and screening by LRS staff, including identification of a practice area seemingly appropriate for the legal matter raised by the user; and
   b. Agreement by the user to pay to the LRS panel member at least the initial half-hour consultation fee as established by the committee.

(3.4) The LRS panel member to whom a referral is made will be selected on a rotating basis from a listing of LRS panel members who have indicated on their LRS membership application that their practice includes the area determined by the LRS staff to be appropriate.

(3.5) Only one LRS panel member’s name and contact information will be supplied to a user after an initial LRS staff screening. All such users will be encouraged to consult with LRS staff if they are not satisfied with either the fee or the choice of the lawyer after the initial office consultation. In a case where additional referrals to LRS panel members are to be made, the LRS supervisor will decide on a case-by-case basis whether further referrals to panel members are warranted.

(3.6) The committee from time to time may adjust the initial office consultation fee.

IIIB. LRS Online Referral Component of Website

(3.7) The LRS shall maintain an LRS online referral component of the website as an alternative to the toll-free phone line for initial intake, screening and referral to panel members. Subject to receiving consent of the MBA, the LRS online portion of the website shall be hyperlinked to and from the MBA website. As approved by the committee from time to time, the LRS online portion of the website shall be maintained and supported by LRS staff and/or others under the control of LRS staff at the MBA headquarters and/or other facilities supervised by MBA, LRS and/or IT departmental staff.

(3.8) A referral to an LRS panel member for a person visiting the LRS online portion of the website may be made automatically in accordance with mechanisms approved by the committee for implementation. The LRS online portion of the website shall:
   a. Obtain information corresponding generally to the information obtained by LRS staff during an initial intake and screening of an LRS phone line user, including

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STATEMENT OF STANDARDS AND RULES CONT.

at least the identification and contact information of the user and a practice area seemingly appropriate for the user’s legal matter; and

b. Obtain an indication of the user’s agreement to pay to the LRS panel member at least the initial half-hour office consultation fee as established by the committee and any other rules and procedures determined by LRS staff and committee.

(3.9) The LRS panel member to whom a referral is made to an LRS online user will be selected on a rotating basis from a listing of LRS panel members who have indicated in their LRS membership application that: (i) their practice includes the area determined by the LRS online website to be appropriate for the user’s legal matter; and (ii) they are willing to accept referrals made automatically by the LRS online website. No LRS panel member shall be included on more than 36 practice areas for website referrals.

(3.10) Only one LRS panel member will be identified to an LRS user at the conclusion of an LRS online website intake and screening. In making a referral, the LRS online website will provide the name, address and phone number of the LRS panel member. To the extent practical, and with the prior approval of the committee, a referral may also include one or more hyperlinks and other information provided by the panel member, e.g., a website address, an email address, online social network links, etc. The LRS online website will include a notice encouraging visitors to whom a referral is made to consult with LRS staff if, after the initial office consultation, they are not satisfied with either the fee or the choice of lawyer.

IV. Panel Membership Requirements

(4.1) All applicants (attorneys, mediators and/or arbitrators) must agree that:
   a. They are licensed to practice in Massachusetts and provide their Board of Bar Overseers number;
   b. They are a member of the MBA;
   c. They will grant an initial consultation of one-half hour. If a fee is charged, they will charge no more than the fee established by the committee to any user referred to them through the LRS;
   d. Any charge for additional legal services will be agreed upon with the user; this fee will be fixed as clearly as possible during the initial consultation. Applicants shall note that written fee agreements are strongly recommended and may be required under the Massachusetts Rules of Professional Conduct. All mediators must use written agreements to mediate per M.G.L. c. 233, s. 23C;
   e. They will arbitrate any dispute about the amount of a fee at the MBA Legal Fee Arbitration Board. In such a case, the arbitration will be binding on the lawyer. If the lawyer refuses to participate, an ex parte hearing shall be held at the Fee Arbitration Board. If the user refuses to participate, the lawyer may initiate such legal action as they deem appropriate;
(4.2) Regulations of panel membership.

The committee will have the authority to examine a prospective panel member’s application to determine a panel member’s continued eligibility and to adjust panel membership when necessary. The MBA’s Chief Legal Counsel and Chief Operating Officer will have the right to temporarily suspend, for a period of up to seven (7) business days, a panel member in cases of emergencies in order to protect the public and the MBA, followed by the review of the LRS Committee. The committee may suspend or remove a panel member at any time for good cause as determined by a majority of the committee members. Good cause may include, but is not limited to:

a. Institution of criminal charges involving moral turpitude, theft, embezzlement or fraudulent appropriation of property;

b. Suspension, disbarment, ethical censure or disciplinary action by the Board of Bar Overseers or other discipline authority;

c. Violation of the Massachusetts Rules of Professional Conduct (S.J.C. Rule 3:07);

d. Failure to obtain, maintain and report to the LRS legal malpractice insurance described in 4.1(f);

e. Failure to pay the annual MBA membership dues;

f. Failure to forward LRS dues and fee remittances owed to the LRS, as required by Rule 5.1;

g. Failure to timely return reports to the LRS as required by Rule 8.7(b);

h. Failure to respond fully and in a timely manner, no later than thirty (30) days after receipt by the LRS panel member, of a written request from the LRS for a listing of LRS referrals and their status.

i. Failure to maintain the standards of eligibility, qualification and compliance as set forth in the Statement of Standards and Rules;

j. Consistent and/or excessive complaints from referred users that have completed procedures and continued eligibility as a member of the LRS;

k. Refusal to arbitrate disputes over fees to referred users via the MBA’s Fee Arbitration Board; or

l. Rejection without cause of an initial interview with a referred user.

(4.3) Denial or suspension of LRS membership.

The staff will provide for the committee any and all information regarding a current or prospective LRS member if there is a question or concern regarding their panel membership pursuant to Rule 4.2(a–l).

The committee has the option of denying, suspending or limiting a current or prospective member’s LRS membership. Limitations may include, but are not limited to, limiting the prospective or current panel member’s chosen areas of practice, removing the area(s) of practice that caused a disciplinary action by the Board of Bar Overseers, and requiring the prospective or current panel member to follow through with all sanctions by the Board of Bar Overseers before the committee will entertain a decision regarding their LRS panel membership.

If the committee determines that a prospective or current panel member’s LRS membership should be denied, suspended or limited pursuant to Rule 4.2(a–l), the following process should occur:
STATEMENT OF STANDARDS AND RULES CONT.

a. The committee shall convey their reasons for the suspension, denial or limitation in writing to the lawyer;

b. Any lawyer who has been denied membership in the LRS or has been suspended from the panel or limited from the panel will be offered the opportunity to make a written or oral response at a regularly scheduled LRS Committee meeting. In the suspension decision, the committee may decide the time at which the panel member may reapply;

c. Dependent upon the sanction or infraction by the prospective or current panel member, the committee will have the discretion to impose various types of limitation to the prospective or current panel member;

d. If the committee declines to grant panel membership or continues in its intention to suspend a panel member, the committee will provide the lawyer with a written statement of its reasons within a reasonable amount of time; and

e. Once a formal decision has been made by the committee, the committee will not entertain another review of a prospective or current panel member’s application unless there has been some change in the lawyer’s circumstances.

V. Fees Associated with Membership

(5.1) Each panel member of the LRS will pay to the MBA nonrefundable dues in such amount as the Budget and Finance Committee may from time to time establish for each year for the panel member’s membership. Payment of the annual dues is due on March 31 of the current year. A panel member who is delinquent in the payment of the annual dues will be suspended from the panel, but may be reinstated if full payment is made within the current year.

In addition, in each case referred by the LRS, excluding Reduced-Fee Referrals pursuant to Rules 5.3 and 12.2, the panel member will remit to the LRS a percentage of all earned fees (see below), obtained in the case by:

(i) The panel member and/or other attorneys assisting the panel member; and
(ii) Any other attorney (whether or not a panel member) to whom all or any part of the case was transferred or referred, directly or indirectly, by or for the panel member, except to any extent that the required fee remittance is known by the panel member to have been timely paid to the LRS directly by such other attorney.

In mediation and arbitration matters involving multiple neutrals, only the LRS panel member to whom the LRS matter was referred owes LRS fees.

A panel member who accepts a case from the LRS and refers all or part of the case to another attorney (directly or through a chain of multiple referrals) remains responsible, pursuant to this Rule and Rule 8.6, for timely payment of the entire fee remittance to the LRS. Panel members who transfer or refer LRS cases to other attorneys should explain this arrangement to such other attorneys promptly to avoid any confusion. “Earned fees” do not include monies that are diverted to an unrelated collection agency or consumed as credit card transaction fees for obtaining the payment. Further, any amounts obtained for reimbursement of disbursements incurred in the course of the representation, such as court filing fees, courier, or expedited mailing services and the like, are not included in “earned fees.” No reduction may be made, however, for overhead or other general office expenses. A fee remittance shall be due to the LRS within thirty (30) days each time fees are earned and obtained (whichever is later) in a case received from the LRS, even if additional fees are possible or expected in the case. The fee remittance percentage will be set and amended from time to time by the Executive Management Board.

Each panel member must timely report on all referred matters.

Referral fees for each matter referred to a panel member are due and payable to the LRS in every case no later than:

(iii) 30 days after each collection of a fee or portion of a fee that is subject to the referral fee obligation, or

(iv) Concurrently with the return of the final report for such matter, whichever is earlier. Failure to timely report or to timely remit referral fees will subject the panel member to suspension from further referrals, and reactivation following any such suspension will require payment of a $50 reactivation fee. Delinquent referral fees shall bear interest at the rate set by G.L c. 231, § 6C. Further, the LRS may, in its sole discretion, bring a collections action against a panel member for the recovery of past due referral fees, plus an administrative fee equal to 10% of the total past due referral fees, plus all reasonable legal fees, court costs and other expenses incurred by the LRS in bringing the action and, in compliance with Rule 8.3 of the Massachusetts Rules of Professional Conduct, notify the Board of Bar Overseers of the panel member’s failure to meet remittance obligations to the LRS.

(5.2) A user referred to an LRS panel member may not be charged a fee for legal services in excess of the fees charged for similar work done for the lawyer’s other clients. The fees charged to a user referred by the LRS shall not be increased by reason of the obligation of the panel member to remit the fee specified in Rule 5.1 of the LRS Statement of Standards and Rules.

(5.3) Each member of the Reduced-Fee Panel shall have the percentage remittance rule enumerated in paragraph (5.1) of the LRS Statement of Standards and Rules waived for reduced-fee cases, in consideration of his or her participation on that panel.

(5.4) The committee shall be empowered to hear any such requests from a lawyer, that fees be reduced or waived in a particular matter and may, for good cause, grant such request at its discretion.
VI. Withdrawal from Membership

(6.1) A panel member may at any time withdraw their name from participation in the LRS upon five (5) days written notice to the LRS staff. In such circumstances, the panel member must discharge their obligations to those clients who have previously been referred and must remit any fees due the LRS on previously referred cases. If after withdrawal there is an ongoing matter, the panel member is still obligated to follow all procedures and rules outlined in the LRS Statement of Standards and Rules.

VII. Operation of the Panel

(7.1) Referrals made to a user to the LRS phone line will be made to members of the panel in rotation in the county or other small geographic area closest to the user’s home or business or where requested by the user.

(7.2) Referrals made to an LRS website user will be made to members of the panel in rotation in the geographic area selected by the user during the online website intake and screening.

*(7.3) The LRS shall attempt to ascertain by inquiry whether or not a phone line user or online website user is currently represented by a lawyer, for the legal matter in question. If so, no referral will be made until the phone/online user has satisfied the LRS that they have properly terminated the retention of any such prior lawyer and the prior lawyer-client relationship has ended.

(7.4) A panel member shall accept any referral for initial interview in the substantive areas chosen on the application except for cause; provided however, that no panel member shall be obligated to make first contact with the user. Cause may include ethical or personal reasons. If a member has cause to refuse the initial interview, the panel member shall: (a) advise the LRS that the referral has not been accepted, and (b) advise the referred user to recontact the LRS. The initial interview, if appropriate, may be conducted by telephone. Nothing herein will be construed to obligate a panel member to accept employment beyond the initial consultation.

VIII. Referral Service Procedures

(8.1) Procedures will be maintained to ensure that each referral is made in a fair and impartial manner to all panel members. Such procedures shall be designed, to the extent reasonably possible and practical, to respond to all circumstances of the user, including the subject of the legal problem presented, geographical convenience of the user, language needs and ability to pay for desired services.

(8.2) No referral shall be made on the basis of race, sex, age, religion or national origin, or any other improper discriminatory criteria.

(8.3) Each user to the LRS phone line shall be interviewed by a trained LRS staff representative. The interview will be conducted by telephone. Each user to the LRS refer-

*(8.4) If the panel member decides that special services are required and the panel member is not qualified to render such services, the user should be so informed and provided the alternative of calling back the LRS for substitute or an additional lawyer, or, with the user’s consent, accepting the referring lawyer’s recommendation of a substitute or an additional new lawyer, (including mediators and/or arbitrators), (the “new lawyer”). It is the panel member’s responsibility to ensure the new lawyer meets the qualifications of the LRS membership, including: (a) being in good standing with the BBO; (b) carrying malpractice insurance at the levels required under Rule 4.1(f).

When making a referral the panel member must promptly inform the LRS, provide the new lawyer with a copy of the Substitute or Additional Lawyer form, and return the form to the LRS after it has been signed by the new lawyer.
The fee remittance percentage payable to the LRS applies to the full collected net fee of the panel member and new lawyer (i.e., after deduction of any unreimbursed expenses and disbursements). The panel member continues to be responsible, along with the new lawyer, to ensure that the MBA LRS is updated and paid the appropriate percentage of the full collected net fee.

**Substitute or Additional Lawyer Form**

I, ___________, am an attorney in good standing with the Massachusetts Board of Bar Overseers and the Supreme Judicial Court. I have reviewed the Lawyer Referral Service’s Statement of Standards and Rule 4.1(f) and 5.1. I have malpractice insurance that meets or exceeds the amounts required under Rule 4.1(f). I understand that having accepted a referral of client ___________ from LRS panel member ______________, I will owe the LRS a fee remittance as described by Rule 5.1, and I agree to pay the remittance within the time described in Rule 5.1.

Date:_________________ Signature_________________________

BBO Number ______________________

New Attorney Name:______________________
Firm: ______________________________________________________
Address:___________________________________________________
City, State, Zip: _______________________________________________

(8.7) The LRS should make regular and consistent attempts to obtain information that will enable the LRS to find out: (a) whether the user contacted the panel member’s office; (b) whether the referred user was satisfied with the panel member’s handling of the case; (c) whether the fee was within the user’s means and similar information. This information will be obtained by the sending of reminder notices and client surveys. Information obtained by such follow-up procedures will be used to make such alterations in the operation of the LRS by the committee from time to time. The LRS will keep records showing:

a. The number of users interviewed who are not referred to a panel member;
b. A panel member’s completion and return of referral reports, including reminder notices. Failure to return reports within the time specified by the LRS form will justify the LRS in removing a panel member’s name from the panel; nothing herein will require a lawyer to violate the lawyer-client privilege or any provision in the Massachusetts Rules of Professional Conduct (SJC Rule 3:07);
c. The names, addresses and other appropriate contact information of the user referred to a lawyer, including:

(1) the nature of the legal question involved;
(2) the panel member to whom referred;
(3) the date when referred;
(4) the date when initial 30-day referral notice was sent;
(5) the method of hearing about the LRS program;
(6) whenever possible, the disposition of the referral; and
(7) whether the user was satisfied with the legal services rendered via the client survey;
d. All applications for registration submitted by panel members that consist of all chosen computer practice codes;
e. The amounts of all fee remittances;
f. The number of phone line user matters referred to each panel member; and
g. The number of website user matters referred to each panel member.

(8.8) The LRS staff will make available an LRS Dispute Questionnaire for those users who have a complaint against the referred panel members. The form shall include a waiver that authorizes the LRS staff to contact the referred panel member and to try to resolve the dispute.

**IX. Publicity**

(9.1) The LRS shall be publicized by such means and to such extent as may be determined by the committee and staff, and as such will fulfill its objective in a manner not inconsistent with SJC Rule 3:07.

(9.2) No publicity about the service shall identify a particular panel member or law firm as a participant accepting LRS cases, with the exception of articles appearing in Lawyers’ eJournal and other MBA publications. This shall not prohibit a participating panel member from acting as a spokesperson for the LRS if so authorized by the committee and the MBA communications office. Identification of a lawyer as an LRS panel member in the course of making a referral to that lawyer is not prohibited by this or any other section of these standards and rules.

(9.3) Members of the LRS Committee may have press releases distributed recognizing their committee membership. These releases, however, may not include the fact that the lawyer also belongs to the LRS panel and accepts referrals from the service. All such releases will be drafted and distributed by the MBA Communications office in a form to be jointly approved by that office and the LRS Committee.

(9.4) The LRS shall publicize the program to legal aid programs, criminal justice agencies, hospitals, jails, courts, employers and other public and private agencies, and institutions in the area served by LRS to ensure the use of the LRS by persons inquiring through such agencies and institutions.
X. Areas of Competency and Referral Panels

(10.1) All LRS applicants shall indicate on the LRS application only those areas in which referrals are desired. An applicant may only list areas in which he or she is competent and either experienced or trained. The Massachusetts Supreme Judicial Court Rule 3:07, Massachusetts Rule of Professional Conduct 1.1 states that “a lawyer shall provide competent representation to a client. Competent representation requires the legal knowledge, skill, thoroughness, and preparation reasonably necessary for the representation.” The panel member may select up to thirty-six (36) practice areas for referrals from the Defining Your LRS Listing section.

An applicant seeking to receive referrals as a mediator must be a mediator as defined in M.G.L. c. 233, s. 23C.

(10.2) The list of substantive categories located on the “Defining Your LRS Listing” section may be modified from time to time by the LRS staff.

(10.3) The LRS shall establish such number and variety of panels as the committee determines will best enable the LRS to make referrals in a manner which is responsive to the needs of users.

(10.4) The LRS shall establish panels representing different fields of law. The committee may require special experience, education or training for participation on such panels. If the committee undertakes to evaluate this special experience, education or training, rather than rely on the lawyer's affidavit of compliance, there shall be procedures for:

- a. Determining the qualifications for membership on the panel, which qualifications shall not be based solely upon years in practice, but also upon experience and special education or training;
- b. Reviewing the qualifications of a panel member to remain on or to be removed from the panel; and
- c. Appeals of decisions to deny registration on the panel or to suspend or remove a member from the panel.

(10.5) The LRS may establish other panels for special purposes, including, but not limited to: (a) a reduced-fee panel for referral of persons in the lower income bracket; and (b) a lawyer-to-lawyer consultation panel to facilitate referrals to a lawyer in the geographical vicinity of the person requesting the referral, and accommodate non-English language requirements. Participation and recruitment efforts shall not be limited to or restricted to LRS members in such panels. MBA membership shall be required.

XI. Client Fees

(11.1) An LRS user is entitled to one half-hour consultation at a reasonable fee to be set by the LRS Committee. During the first half-hour, the panel member shall inform the user (if possible) of the extent of the panel member’s fees likely to be involved in the case (including hourly rate, retainer fees and number of hours to conclude the case). It is highly advisable that the panel member execute a written fee agreement with the client pursuant to Massachusetts Rule of Professional Conduct 1.5. Contingent fee agreements shall be in writing. Panel members are encouraged to set an hourly rate commensurate with the user’s ability to pay.

XII. Reduced-Fee Panel Guidelines, Philosophy and Purpose

The primary users of lawyer referral services, both nationally and in Massachusetts, are the middle- to low-income groups. A clear need exists to provide the public with access to a lawyer who is responsive to a user’s income. One feature of the MBA LRS is the ability to respond to the needs of the public by providing access to lawyers at an affordable fee.

(12.1) Membership on the Panel.

Any lawyer who is a panel member of the LRS is eligible for membership on the Reduced-Fee Panel. Reduced-fee referrals will be made in those categories of law currently on the panel member’s application. If a matter is subject to a contingent fee agreement, it will be treated as a regular fee referral.

(12.2) Waiver of Remittance Fee to LRS.

LRS panel members who are members of the Reduced-Fee Panel will not be required to remit a fee remittance to the LRS for reduced-fee cases.

(12.3) Lawyer Compensation.

Panel members on the Reduced-Fee Panel agree to charge a fee not to exceed $75 per hour, but it is expected that the panel member will base their fee on the user’s ability to pay, particularly where a $75 per hour fee is unreasonable. If the panel member and user cannot work out an acceptable fee arrangement, there is no obligation on the part of either, and the user shall be referred to the LRS.

(12.4) Administration.

Initial screening to determine a user’s eligibility for a reduced-fee referral will be done by the LRS staff representative. The user will be asked:

1. what the user’s total family gross income is; and
2. whether the user would be interested in a reduced-fee referral. The user also will be informed that the panel member will make further inquiry as to the user’s income eligibility. The panel member shall not be required to accept the case if this inquiry reveals that a user is ineligible. A panel member’s acceptance or non-
STATEMENT OF STANDARDS AND RULES cont.

acceptance of the reduced-fee referral shall have no effect on the panel member’s regular referrals.

The committee may from time to time adjust both the hourly rate fee and user income eligibility to reflect economic and inflationary factors. Where a flat fee or retainer is charged in a reduced-fee referral, the panel member shall make every effort to adjust the fee to comport with the overall objectives of the reduced hourly rate.

(12.5) User Eligibility.

All participating panel members will be furnished with a financial statement form to assist them in determining a user’s financial status. User eligibility shall be determined by a schedule of income ranges to be provided to all reduced-fee panel members. If the panel member deems the user unqualified as a reduced-fee referral, then the panel member should notify the LRS of the change in the user’s status and undertake the case as a regular fee referral.

DEFINING YOUR LRS LISTING

The following pages list the four-letter codes used by LRS staff in creating your listing on the LRS database. These codes cover areas of practice, geographic areas, foreign languages and jurisdictions. Please review these descriptions and, using page ii of the application form in the center of this handbook, choose the codes that apply to you. Remember, you can choose up to 36 different areas of law in which you wish to receive client referrals.

SMALL CLAIM REFERRALS

On June 15, 2011, the LRS Committee voted to allow the LRS staff to make small claim referrals. This change was approved by the committee due to a change/increase in the jurisdictional amount from $2,500 to $7,000. However, LRS panel members must opt-in to take small claim matters. (To opt-in, see page ii of the New Member Application.)

REFERRALS

Referrals are distributed based on practice area and geographic location. Once a referral is made, your name rotates to the bottom of that particular substantive panel — it does not affect your placement in the other panels you have chosen. This same process occurs with both the Reduced-Fee Substantive Panels and the Limited Assistance Panels.

These computer codes are used only as a guide to the LRS representatives in making referrals. They are not all-inclusive. If you practice in a particular area of law, are admitted to practice in other states, jurisdictions and/or countries or speak a foreign language that does not appear on this list, please feel free to notify the LRS and we will add the requested area to the list the next time it is updated. You may change your codes any time by contacting the LRS.

If you have any questions about this information, contact the LRS at (617) 338-0556 or LRS@MassBar.org.
AREAS OF PRACTICE CODES
You may select up to 36 areas of practice. Enter each on your application form. (*Bold = new listing.)

Administrative (AD):
ADAR  Animal Rights
Matters involving animal rights
ADCU  U.S. Customs
Matters involving the U.S. Customs offices
ADFE  Federal Agencies
Before federal agencies — general matters
ADFL  Firearms Licensing
Matters regarding firearm licensure
ADMU  Municipal
Before or about city/town/village government
ADPU  Public Utilities
Dept. of Public Utilities — all matters
ADRM  Registry/Motor Vehicles
Matters before Registry of Motor Vehicles
ADSA  State Agencies
Before state agencies — general matters
ADSC  School Committees
Matters before or about school committees
ADSD  SSDI
Title II Disability Benefits
ADSE  SSI/SSDI
Overpayment(s)
ADSI  SSI
Title 16 Social Security
ADV B  Veterans Benefits (Must be accredited by Veterans Administration. See page iv of application.)
Denial of veterans benefits/rights
ADV O  Veterans Benefits Overpayment(s)

Admiralty (AL):
ALCO  Commercial
Admiralty/maritime commerce or business
ALPI  Personal Injury
Injury to person involving ships/boats

Appeals (AP):
APCI  Civil Appeals
Pursuing appeals in civil matters
APCR  Criminal Appeals
Pursuing appeals in criminal matters

Bankruptcy (BK):
BKBU  Business
Financial problems of businesses/trades
BKPE  Personal
Personal financial problems or debts
BK13  Chapter 13
Chapter 13 bankruptcy

Business (BL):
BLBK  Banking
Rules/laws affecting banks and customers
BLCB  Cannabis Business
Establishing/maintaining a cannabis business
BLFL  Franchises
Buying/selling business franchises or chains
BLGC  General Counsel* (See page 34)
General counsel/representation of a business
BLHT  High Tech
High technology-related issues
BLIP  Incorporation
For-profit incorporations/start-up businesses
BLIT  International
International trade/business/U.S. Customs
BLLI  Litigation
Lawsuits involving business wrongs/injuries
BLNP  Non-profit
Organizing/incorporating a non-profit
BLPA  Partnerships
Forming/dissolving business partnerships
BLRC  Regulatory Compliance
Matters regarding EPA, FDA, DEP, DEA, DHS, USDA
BLSA  Sales
Problems in sales transactions of goods
DEFINING YOUR LRS LISTING CONT.

BLSB  Small Business
      Affecting existing small businesses

BLSC  Securities
      Securities and commodities/corporate stocks

BLTO  Business Torts
      Damage to business caused by another

Collections (CL):
CLCR  Creditors
      Acquiring monies owed to a creditor

CLDE  Debtors
      Defending collection actions/credit advice

CLEL  Education Loans
      Rights/responsibilities re: educational loans

Consumer (CS):
CS93  Ch. 93A
      Protection of consumers under Chapter 93A

CSHI  Home Improvement/Contractor Disputes
      Disputes including fraud and misrepresentation

CSIT  Identity Theft
      Legal issues involved with identity theft

CSLL  Lemon Law
      Protection of purchasers of old or new cars

CSTS  Timeshare
      Matters related to timeshare issues

Contracts (CN):
CNDR  Drafting
      Writing/reviewing/interpreting agreements

CNLT  Litigation
      Disputes involving contractual rights/duties

CNPC  Public
      Disputes involving public contracts/bid law

Criminal (CR):
CRCO  CORI
      Matters regarding Criminal Offender Record Information

CRJC  Juvenile Court
      Under 18 and accused of a crime

CRHO  Harassment Prevention Order
      Non-family law restraining orders

CROU  OUI/DUI
      Criminal matters relating to OUI/DUI

CRPB  Parole Board
      Hearings/appeals re: paroles from prison

CRPR  Prisoners
      Rights of incarcerated persons

CRSC  Superior Court
      Criminal matters in Superior Court

CRSO  Sex Offender Registry Board
      Matters regarding the Sex Offender Registry

CRTO  Traffic Offense
      Defense of minor traffic violations

Discrimination (DI):
DIEM  Employment
      Work-related discriminatory acts or omissions

DIHO  Housing
      Discriminatory denial of housing

DIPA  Public Accommodations
      Discrimination in public accommodations

Dispute Resolution (DR):
DRCA  Construction Law Arbitration
      Arbitration of construction claims, contracts, and/or other
      construction-related issues

DRCM  Construction Law Mediation
      Mediation of construction claims, contracts, and/or other
      construction-related issues

DRFA  Family Law Arbitration
      Arbitration of divorce, custody, and other family matters

DRFM  Family Law Mediation
      Mediation of divorce, custody, and other family matters
DEFINING YOUR LRS LISTING CONT.

DRGA General Law Arbitration
Arbitration of any claim or dispute not related to the other DR topics

DRGM General Law Mediation
Mediation of any claim or dispute not related to the other DR topics

DRLA Labor & Employment Law Arbitration
Arbitration of disputes between employees/workers and employers

DRLM Labor & Employment Law Mediation
Mediation of disputes between employees/workers and employers

Education (EL):

ELBU Bullying
Matters involving bullying in schools

ELSE Special Education
Special needs children in education system

ELSR Students
Denial of rights to students by schools

ELTL Title 9
Student discrimination based on gender/sexual orientation

Entertainment (ET):

ETEI Entertainment
Business/contracts/law of entertainment industries

ETPU Publishing
Matters regarding published material

Environmental (EV):

EVCN Conservation
Problems with conserving natural resources

EVHW Wastes
Laws regulating hazardous/toxic waste

EVWT Wetlands
Protection of wetlands/preserves/swamps

Family (FL):

FLAB Abuse
Physical/sexual abuse in the family

FLAD Adoption
Adoption process

FLAN Pre-nuptial
Contracts before marriage regarding assets

FLCO Contempts

MASSACHUSETTS BAR ASSOCIATION
LAWYER REFERRAL SERVICE
2022–23 New Member Application

Please fill out the form below, list your practice areas on page ii of this application, review the Rules of the Lawyer Referral Service on page iii, and sign and date the application. Return this form, your payment and Certificate of Insurance to:

Massachusetts Bar Association Lawyer Referral Service
20 West St., Boston, MA 02111-1204

Questions? Call the MBA Lawyer Referral Service at (617) 338-0556 or email LRS@MassBar.org. Please print or type.

Name: ____________________________________________________________________

Firm: ____________________________________________________________________

Firm address: _____________________________________________________________

City/state/zip: _____________________________________________________________

County: _______________________________ Email: ______________________________

Office phone: ___________________________ Cell: _______________________________

Mailing address (if different) __________________________________________________

City/state/zip: _____________________________________________________________

MBA member #: __________________________Date admitted to Mass. bar: _________________

If you are admitted to practice in any other state, and want to receive referrals, please list the state and date admitted (see page 32 of the LRS Handbook under “State Codes”):

1. _______________________  2. ___________________ 3. ____________________

State ▲ State ▲ State ▲ Date ▲ Date ▲ Date ▲

Please indicate your communication preferences:

How should the LRS contact you? (choose one):  □ Email  □ Phone  □ U.S. Mail

Do you want to receive broadcast emails from the LRS? □ Yes □ No

Do you want your email address given to the user at the time of a referral? □ Yes □ No

Will you be updating your cases online? □ Yes □ No
ATTORNEY CASE ASSIGNMENT CRITERIA

Refer to the “Defining Your LRS Listing” section on page 19 of this handbook and select up to 36 areas of practice codes for your LRS record. You may also place up to four codes in each of the following: jurisdiction, language and other states where you are licensed to practice.

PRACTICE CODES (See pages 20–31 of the LRS Handbook)

1. _______ 2. _______ 3. _______ 4. _______ 5. _______ 6. _______
22. _______ 23. _______ 24. _______ 25. _______ 26. _______ 27. _______
28. _______ 29. _______ 30. _______ 31. _______ 32. _______ 33. _______
34. _______ 35. _______ 36. _______

LANGUAGE CODES (See page 32 of the LRS Handbook)

_______ _______ _______ _______

COURT/AGENCY CODES (See page 33 of the LRS Handbook)

_______ _______ _______ _______

REFERRAL PREFERENCES

Check if you wish to receive:

☐ Reduced-fee referrals in addition to your regular fee referrals
☐ Small Claim Referrals (see page 19)
☐ Limited Assistance Representation referrals in family law matters only (verify certification on page iv)
☐ Calls transferred directly to your office at the time of referral. Tel: __________________________
☐ Information on volunteer opportunities: ☐ Dial-A-Lawyer ☐ Community Service programs

All referrals will be emailed to you directly at the time the referral is made. Indicate how you would like to receive your Monthly Case Updates (choose one): ☐ Email ☐ U.S. Mail

DUES PAYMENT. CHECK ONE BOX.

☐ I wish to join the LRS. I have been admitted to the bar for five years or less and I am enclosing my nonrefundable dues payment of $100.

☐ I wish to join the LRS. I have been admitted to the bar for five years or more and I am enclosing my nonrefundable dues payment of $150.

Make check payable: Massachusetts Bar Association/LRS.

Credit card payment:

☐ MC ☐ VISA ☐ AMEX

☐ Check if you wish to receive:

1. _______ 2. _______ 3. _______ 4. _______ 5. _______ 6. _______
25. _______ 26. _______ 27. _______ 28. _______ 29. _______ 30. _______
31. _______ 32. _______ 33. _______ 34. _______ 35. _______ 36. _______

Acceptance of LRS Rules

1. LRS Rules: I hereby acknowledge review of the LRS Statement of Standards and Rules. I agree to comply with the rules and affirm that the foregoing statements and information on file with the LRS are true and complete.

☐ Check here to indicate you have reviewed Rule 8.6.

2. Competence: I hereby certify that in accordance with Section X of the LRS Statement of Standards and Rules, I am competent and either experienced or trained in the practice codes selected for referrals. I also acknowledge that I am aware of the MBA’s Mentor Program for conferences with more experienced lawyers as needed.

3. Insurance: I acknowledge that I am required to carry and therefore do carry, minimum professional liability coverage of $250,000/$500,000 specific to my areas of practice. A Certificate of Insurance naming the MBA LRS as the certificate holder (see request form on page 46) must be submitted prior to the certificate’s expiration date. I agree to notify the LRS immediately if this policy is terminated or coverage is reduced during the period of LRS participation. I further agree to carry the required professional liability coverage if and when I am no longer an LRS panel member, but still have active cases that were referred during my participation with the LRS program.

☐ Check here if you do not wish to have information regarding your insurance shared with the MBA Insurance Agency Inc.

4. Disciplinary Action: I acknowledge that I am a member in good standing of the bar, that I have never been disciplined publicly or privately by the Board of Bar Overseers or any other disciplinary authority in this or any other jurisdiction, and that I have complied with the registration requirements of the BBO. If there has been any such discipline, check box, briefly explain in a separate letter and include the BBO Summary of Complaint.

☐

5. Fee: I am aware that the fee charged for the initial, half-hour consultation may not be more than $25. During the first half-hour, I should inform the user (if possible) of the extent of the lawyer fees likely to be involved in the case (including the hourly rate, retainer fee and number of hours to conclude the case.) Written fee agreements are strongly recommended. (See Rule 4.1(e) regarding resolution of fee disputes.)

6. Dues: I have remitted my annual nonrefundable LRS dues. (The dues are assessed at $150 if admitted over five years or $100 if five years or under.) I am aware that renewal dues are assessed at the beginning of each fiscal year (April 1–March 31) and are not prorated.

7. Referral Fee: I acknowledge an obligation to contribute as a referral fee to the LRS a percentage of the full collected net fee as listed on page 34 of the LRS Handbook (i.e., after deduction of unreimbursed expenses and disbursements). There is no referral fee remittance required when the referral is on a reduced-fee basis ("reduced-fee" is defined in LRS Rule 12.3 as $75 per hour or less).

8. Reporting: I acknowledge that I must timely report on all referred matters. Referral fees may be returned as the fee is collected but no later than the return of the final notice.

9. Remittance: Referral fees for each matter referred to me are due and payable to the LRS in every case no later than:

(i) 30 days after each collection of a fee or portion of a fee that is subject to the referral fee obligation, or
(ii) concurrently with the return of the final report for such matter, or whichever is earlier.

Signature: ___________________________ Exp: __________
10. **Timely Reporting and Payment:**
   - My failure to timely report or to timely remit referral fees will subject me to suspension from further referrals, and reactivation following any such suspension will require payment of a $50 reactivation fee;
   - Delinquent referral fees due and owing by me to the LRS shall bear interest at the rate set by G.L. c. 231 § 6C; and
   - The LRS may, in its sole discretion, bring a collections action against me for the recovery of past due referral fees plus an administrative fee equal to 10 percent of the total past due referral fees, all reasonable legal fees, court costs and other expenses incurred by the LRS in bringing the action and, in compliance with Rule 8.3 of the Massachusetts Rule of Professional Conduct, notify the Board of Bar Overseers of my failure to meet my remittance obligations to the LRS.

11. **Indemnification:** I hereby waive any and all claims against the Massachusetts Bar Association (MBA), the MBA Lawyer Referral Service Committee and all subcommittees, MBA officers, MBA members and MBA employees for any loss or liability arising out of a referral to me and/or my handling of a referral. I also agree to indemnify the MBA from any and all claims, losses and liability, including attorney’s fees arising from my negligence in handling any referral made by or through the MBA Lawyer Referral Service.

---

**WAIVERS**

- **Limited Assistance Representation Referrals:** My signature on this application confirms I have been certified to accept Limited Assistance Representation (LAR) referrals for Family Law matters.
- **LRS Application — Veteran Matters:** In order to receive referrals for (ADVB) Administrative – Veteran Benefits, you must be accredited as an attorney through the U.S. Department of Veterans Affairs. My signature on this application confirms I have complied with the accreditation processes/procedures and have received my accreditation.
- **LRS Application — Mediators:** In order to receive referrals for (DRCM, DRFM, DRLM and DRGM) Mediations, you must meet the definition of a mediator as provided in M.G.L. c.233, s.23C. My signature on this application confirms that I meet the definition of a mediator as provided in M.G.L. c. 233, s. 23C.
- **Board of Bar Overseers:** I hereby authorize the Board of Bar Overseers to release any and all information to the LRS regarding any disciplinary proceedings that have been commenced against me by the Board of Bar Overseers within the past five years. This does not include complaints that have not resulted in the commencement of disciplinary proceedings. I understand that applicants who have been disciplined within the past five years and not reviewed by the LRS Committee will not be accepted until after a satisfactory review by the committee. Current panelists who are disciplined will be suspended until after a favorable review by the LRS Committee.
- **I have read and will comply with the above rules. Subscribed and sworn under the penalties of law.**

---

**Non-compliance of court order**

**FLCP** C&P  
Care and protection proceedings

**FLCR** Child’s rights  
Representing children/advocating their rights

**FLDS** Divorce  
Divorce/separation and related matters

**FLGR** Grandparents  
Rights of grandparents in custody matters

**FLIT** International  
Family law matters outside of the U.S.

**FLPA** Paternity  
Determination of fatherhood and support

**FLPL** Palimony  
Division of unmarried persons’ property

**FLRO** Restraining Orders  
Obtain/enforce or defend against restraining orders

**FLSC** Support and Custody  
Modification of support and custody orders

**FLSS** DCF (Dept. of Children and Families)  
Challenging DCF — not in C&P matters

**Immigration (IM):**

**IMDE** Deportation  
Defense of deportation of immigrants

**IMLE** Legalization  
Legalizing immigrant’s citizenship

**IMVA** Visa  
Visa issues

**Individual Rights (IR):**

**IRCD** Commitment/Defense  
Mental health commitments or defenses

**IRCR** Civil Rights  
Protection of state/federal constitutional rights

**IRDD** Developmental Disability  
Protection for developmental disabilities

**IRFR** First Amendment  
Freedom of speech/assembly
DEFINING YOUR LRS LISTING

INRIN Information
Securing/protecting information from government

IRNC Name Change
Change of name

IRPO Police Conduct
Redress of improper conduct of police officer

Insurance (IN):

INAT Auto
Contested auto insurance claims

INDI Disability
Contested disability insurance claims

INFI Fire
Contested fire insurance claims

INHE Health
Contested health insurance claims

INHO Home
Contested homeowners insurance claims

INLI Life
Contested life insurance claims

Intellectual Property (IP):

IPCO Copyrights
Protection of original works of art/writing

IPIP Satellite/Cable/Internet Piracy
Unauthorized use of satellite/cable and/or Internet

IPLI Licensing
Protection of invented or patented items

IPPA Patents
Seeking patent for invention/design/process

IPPL Patent Litigation
Disputes regarding unlawful use of patents

IPSC Software
Copyright protection of computer software

IPTS Trade Secrets
Protection or enforcement of trade secret rights

IPTR Trademark
Protection of name/symbol/mark used in trade

Labor & Employment (LL):

LLCO Contracts
Writing or reviewing contracts of employment

LLCS Civil Service
Claims/denial of civil service matters

LLER ERISA
Employee Retirement Income Security Act

LLET Termination
Unjust firing from work (non-union office)

LLFL FLSA
Fair Labor Standards Act

LLMA FMLA
Family Medical Leave Act

LLMC Employee Misclassification
Employee misclassification disputes

LLNU Non-union
Rights of individuals in non-union setting

LLPE Public employee
Employment issues for public employees

LLPL Pensions
Rights to employee pensions

LLRR Railroad Retirement
Rights under Federal Railroad Retirement Act

LLSX Harassment
Sexual harassment in the workplace

LLUC Unemployment Compensation
Unemployment compensation/all matters

LLUE Unemployment Overpayment(s)
Matters regarding unemployment overpayments

LLUN Union
Rights of individuals in union setting

LLWB Whistleblower
Cases involving whistleblower issues

Landlord/Tenant (LT):

LTLO Landlord
Representation of landlords against tenants

LTTG Tenant Groups
Forming/representing groups of tenants
**DEFINING YOUR LRS LISTING CONT.**

**Military (ML):**
- LTTO Tenant
  - Representation of tenants against landlords
- MLAD Personnel
  - Rights of military personnel and heirs
- MLHE Hearings
  - Matters before a military tribunal

**Probate (PR):**
- PRCO Conservator
  - Protecting the property of another
- PREL Elderly
  - Laws/issues affecting the elderly
- PREP Estate planning
  - Drafting wills/trusts/estate plans/healthcare proxy
- PRGU Guardianship
  - Protection of a person
- PRIT International
  - Probate outside of the U.S.
- PRLT Long-term
  - Planning for long-term care/treatment
- PRMC Medicare
  - Benefits/denial of Medicare
- PRMD Medicaid
  - Benefits/denial of Medicaid
- PRMH Mental Health
  - Matters re: mentally ill or disabled
- PRML Medical Treatment
  - Legal issues re: medical treatment/consent
- PRPA Administration
  - Admin. the estate of a deceased person
- PRSN Special Needs Trust
  - Matters regarding special needs trusts
- PRWT Litigation
  - Contesting/defending wills and/or trusts

**Real Estate (RE):**
- RECC Commercial
  - Transaction involving business offices/land
- *RECF Condominium Formation/Conversions
  - Matters regarding condominium formation/conversions
- RECN Construction
  - Involving new construction/developers
- *RECO Condominium Disputes and litigation regarding residential condominiums
- REED Eminent Domain
  - Taking of private property by government
- REHC Construction Contracts
  - Construction/home improvement contracts
- RELC Land Court
  - Registration of land with Land Court
- RELT Litigation
  - Real estate ownership/possession disputes
- RELU Land Use Litigation
  - Use or zoning of real property
- REMF Mortgages
  - To prevent foreclosure
- RERC Residential
  - Buying/selling of residential property
- RETE Title Exams
  - Examination of titles to real estate

**Tax (TX):**
- TXBU Business
  - Tax matters of businesses
- TXES Estates
  - Tax on the estate of a deceased person
- TXLI Liens
  - Claims against property for payment of taxes
- TXPE Personal
  - Tax matters of individuals/families
- TXTE Tax Exempt
  - Exemption from taxes by non-profit

**Torts (TO):**
- TOAA Aircraft
  - Injuries/damages caused by aircraft
- TOAB Assaults
DEFINING YOUR LRS LISTING CONT.

Injuries/damages caused by illegal touching/threats

TOAS  Asbestos
Injuries/damages caused by exposure to asbestos

TOAT  Automobile
Injuries/damages caused by auto accidents

TOCS  Chemical Sensitivity
Injury due to exposure to chemicals

TODD  Defense of claim for personal injuries
Defense of personal injuries

TODF  Defamation
Damages due to libel or slander by another

*TODM  Dental Malpractice
Injuries/damages caused by dentist or staff

TODP  Property Defense
Defense of claim for property damages

TOFI  Fires
Injuries/damages caused by a fire

TOGL  Liability
General liability issues

TOHA  Harassment
General harassment issues

TOHP  HIPPA
HIPPA violations

TOIP  Invasion of Privacy
Invasion of one’s privacy by another

TOIT  International
Injuries/damages sustained internationally

TOLM  Legal malpractice
Injuries/damages caused by lawyer or staff

TOLP  Lead Paint
Injuries/damages caused by exposure to lead paint

TOMD  Medical Device Injuries
Damages caused by medical devices

*TOMP  Medical Malpractice
Injuries/damages caused by medical professional/facility/support staff

TOMO  Mold
Injuries/damages caused by mold

DEFINING YOUR LRS LISTING CONT.

TONH  Nursing Home
Injury caused by neglect or abuse in a nursing home

TOPD  Property recovery
Recovery for property damages

TOPI  Personal Injury
Recovery for personal injuries

TOPL  Products
Injuries/damages caused by products

TORX  Medication
Injury/damages caused by prescriptions/medication

TOSA  Sexual Assault
Recovery/defense from sexual assaults/rapes

TOVM  Veterinary Malpractice
Injuries/damages caused by veterinarian or staff

TOWD  Wrongful death
Death caused by wrongful act of another

Workers’ Compensation (WC):

WCFE  Federal
Federal employee workers’ compensation

WCLA  FELA
Federal Employer Liability Act

WCLH  Longshore and harbor workers
Longshore and harbor workers workers’ compensation

WCMU  Municipal
City/town employee workers’ compensation

WCOM  Workers’ Compensation
Work-related injuries/recovery

WCSL  State
State employee workers’ compensation
### DEFINING YOUR LRS LISTING CONT.

#### STATE CODES
(choose up to 4)

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<thead>
<tr>
<th>State Abbreviation</th>
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<td>WY</td>
<td>Wyoming</td>
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</table>

#### COURT/AGENCY CODES
(choose up to 4 from entire list)

**State Court Codes**
- MDC Massachusetts District Court
- MSR Massachusetts Superior Court
- MJC Massachusetts Juvenile Court
- MHC Massachusetts Housing Court
- MPF Massachusetts Probate and Family Court
- MLD Massachusetts Land Court
- MCT Massachusetts Appeals Court
- SJC Massachusetts Supreme Judicial Court

**Federal Court Codes**
- BKC U.S. Bankruptcy Court
- FAP U.S. Court of Appeals — 1st Circuit
- FDT U.S. District Court for the District of Mass.
- FPT U.S. Patent Court
- FTX U.S. Tax Court
- SCT U.S. Supreme Court

**State Agency Codes**
- BBO Board of Bar Overseers
- DCF Department of Children and Families
- INS Division of Insurance
- MCF Massachusetts State Correctional Facilities
- MCD Massachusetts Commission Against Discrimination
- MEN Massachusetts Dept. of Environmental Protection
- MIA Massachusetts Industrial Accident Board
- MLC Massachusetts Licensing Boards
- MLF Massachusetts Labor Relations Board
- MRV Massachusetts Department of Revenue

**Federal Agency Codes**
- ICC Interstate Commerce Commission
- IRA Internal Revenue Service Appeals
- NLB National Labor Relations Board
- SEC Securities Exchange Commission

**Miscellaneous Codes**
- FAB Fee Arbitration Board (MBA)
- IND Native American Indian Court
- ZON Zoning Board of Appeals

#### LANGUAGE CODES
(choose up to 4)

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<th>Language Name</th>
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<tr>
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<td>BURM</td>
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<tr>
<td>CANT</td>
<td>Cantonese</td>
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<td>CAPE</td>
<td>Cape Verde Creole</td>
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<td>Haitian Creole</td>
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<td>Vietnamese</td>
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<td>YIDD</td>
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</table>
The Massachusetts Bar Association now offers an LRS Automatic Referral system. This newly developed online program is now available to the public. This enhancement will allow the public to receive an instant referral to an attorney for their legal issue — 24 hours a day, seven days a week — through the MBA’s LRS website, www.MassLawHelp.com.

How does this work for the public?

People looking for a referral to an attorney will visit www.MassLawHelp.com, and click “FIND A LAWYER.” From there, they will be given a list of questions, including the area of law they need help with and the preferred geographical location of their attorney. Once they enter in their contact information and submit the form, the name of an attorney that matches their criteria will appear.

Users will be sent an email listing the name, address, telephone number and email address of the attorney. The attorney will also receive an email containing the user’s contact information, including telephone number and email address. A third email will be sent to the LRS, alerting the program that an automatic referral was made. Anyone needing a reduced-fee referral will be asked to contact the LRS via telephone to determine their eligibility.

Do I have to sign up for this?

If you are a current LRS panel member, you will automatically be enrolled in this program.

Will this affect my rotation placement in regular or reduced-fee referrals?

Your rotation placement in regular, automatic and reduced-fee referrals will still rotate separately from each other.

Will my email address be provided to the public?

Yes. You may want to create a general email account if you prefer not to provide your direct email address.

Can I opt out if I don’t want to participate in the automatic referral system?

Yes, but you must notify the LRS to be removed from automatic referrals. Contact us at:

Mail: Lawyer Referral Service, 20 West St., Boston, MA 02111-1204
Telephone: (617) 338-0556 • Email: LRS@Massbar.org • Fax: (617) 338-0503

This feature offers LRS panel members a great opportunity to become even more accessible to potential clients and increase referrals. If you have any questions, do not hesitate to contact us at (617) 338-0556 or LRS@MassBar.org.
The Reduced-Fee Panel provides the public with access to LRS lawyers who are responsive to a user’s income. For more information about the panel, see page 17 for “Reduced-Fee Panel Guidelines, Philosophy and Purpose.”

### User Eligibility Income Range


<table>
<thead>
<tr>
<th>FAMILY SIZE</th>
<th>GROSS YEARLY $</th>
<th>GROSS MONTHLY $</th>
<th>GROSS WEEKLY $</th>
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<tr>
<td>1</td>
<td>32,200</td>
<td>2,683</td>
<td>620</td>
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<td>43,550</td>
<td>3,630</td>
<td>838</td>
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<td>3</td>
<td>54,900</td>
<td>4,575</td>
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<td>100,300</td>
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<td>8</td>
<td>111,650</td>
<td>9,305</td>
<td>2,148</td>
</tr>
</tbody>
</table>

### Hourly Rate

The reduced hourly rate is no more than $75 per hour.

### Reminder

Under the attorney’s obligation with the LRS, the attorney may charge no more than $25 for an initial half-hour consultation. If additional work is required, the hourly fee may not exceed $75. Written fee agreements are highly recommended and in some cases required by the Rules of Professional Conduct (SJC Rule 3:07). **NO PORTION OF THE LAWYER’S FEES NEED BE REMITTED TO THE LRS ON REDUCED-FEE CASES.**

### User Eligibility

The evaluation of a user’s assets should include not only wages, but also the payment or receipt of any support and amounts of readily available money or securities. Ownership of assets such as real estate or other equity interests will **NOT** be disqualifying, but may be used as an indicator of ability to pay a non-reduced fee. Asset limitations for individuals over 60 or individuals with disabilities should be more flexible. If the lawyer should deem the user disqualified as a reduced-fee referral, the lawyer should notify the user. If the user agrees to another fee agreement, the lawyer must notify the LRS.
The LRS staff knows how valuable a quality referral is to you, so each caller must answer certain questions before a referral is made.

1. Staff representatives begin by asking callers if they are interested in hiring an attorney. (This is so callers realize that the services will not be free.)

2. If so, callers are asked to briefly explain their problem. If they indicate that: they are calling for someone else, they are seeking a second opinion or they are looking for free legal services, they will not be referred to an LRS panel member.

3. Once it is determined that callers are eligible for referrals, their names, addresses, legal dilemmas and geographic preferences are entered into the computer. The computer then selects the LRS panel member who meets the requested criteria and is due the next referral.

4. Callers are informed that they are entitled to a half-hour consultation for no more than $25 and that any fees after the first half-hour will be set by the attorney.

The LRS does not have lawyers answering the phones and does not give legal advice.

A sample of the survey may be found on page 40. It asks the caller to comment on the performance of the LRS and the referred panel member. The completed survey is recorded for statistical purposes and maintained for reference use. (Surveys are not sent to callers with domestic relations matters.)
## PANEL MEMBER’S NAME ▲

### TELEPHONE ▲

### DATE OF REFERRAL ▲

<table>
<thead>
<tr>
<th>1. Was the LRS representative courteous and professional when you called?</th>
<th>□ No □ Yes</th>
</tr>
</thead>
<tbody>
<tr>
<td>2. Did the LRS representative refer you to the correct lawyer for your legal issue?</td>
<td>□ No □ Yes</td>
</tr>
<tr>
<td>3. Did you contact the lawyer we referred to you?</td>
<td>□ No □ Yes</td>
</tr>
<tr>
<td>If not, explain why:</td>
<td></td>
</tr>
<tr>
<td>4. If you had to leave a message, did the lawyer return your call?</td>
<td>□ No □ Yes</td>
</tr>
<tr>
<td>5. Did the lawyer handle themselves in a professional manner?</td>
<td>□ No □ Yes</td>
</tr>
<tr>
<td>6. Did the lawyer collect a $25 fee for the first 30-minute consultation?</td>
<td>□ No □ Yes</td>
</tr>
<tr>
<td>7. Did you hire the lawyer?</td>
<td>□ No □ Yes</td>
</tr>
<tr>
<td>If not, explain why:</td>
<td></td>
</tr>
<tr>
<td>8. If you were referred to another lawyer:</td>
<td></td>
</tr>
<tr>
<td>New lawyer’s name: _____________________________</td>
<td></td>
</tr>
<tr>
<td>9. If you hired the lawyer, what was the fee arrangement?</td>
<td>□ Hourly □ Flat fee □ Contingent □ Other</td>
</tr>
<tr>
<td>10. What are the total fees you have paid the lawyer to date?</td>
<td>$ ___________</td>
</tr>
<tr>
<td>11. Would you use the Lawyer Referral Service again?</td>
<td>□ No □ Yes</td>
</tr>
<tr>
<td>12. Do you give us permission to use your comments in our publications?</td>
<td>□ No □ Yes</td>
</tr>
<tr>
<td>If yes, how do you prefer to be listed? □ Anonymously □ By name</td>
<td></td>
</tr>
<tr>
<td>If by name, sign here:</td>
<td></td>
</tr>
<tr>
<td>_____________________________</td>
<td>Date: ___________</td>
</tr>
<tr>
<td>13. Check here if you do not want a copy of this survey to be sent to the referred attorney. □</td>
<td></td>
</tr>
<tr>
<td>14. If you received your referral through MassLawHelp.com, was our online form easy to use?</td>
<td>□ No □ Yes</td>
</tr>
<tr>
<td>If not, explain why:</td>
<td></td>
</tr>
</tbody>
</table>

Thank you for your participation in this survey. Please return your completed survey in the enclosed, self-addressed envelope.

---

### SAMPLE USER SURVEY FORM

Thank you for using the Massachusetts Bar Association Lawyer Referral Service. In order to improve our service to you and the community, please take a few moments to complete the following questions. Additional comments may be added on the back of this page.

---

### PROFESSIONAL PROGRAMS AND SERVICES

**Clio**  
Clio’s groundbreaking suite combines legal practice management software (Clio Manage) with client intake and legal CRM software (Clio Grow) to help legal professionals run their practices more successfully. Use Clio for client intake, case management, document management, time tracking, invoicing and online payments, and a whole lot more.  

**Ethical Advice**  
The MBA Committee on Professional Ethics will, at no charge, confidentially advise you on ethical problems encountered in your practice. In accordance with the rules that govern the Committee on Professional Ethics, advice may not be rendered in instances where the matter: 1) is pending before a court or tribunal; 2) contains a question of substantive law or unauthorized practice of law; 3) pertains to a hypothetical scenario; or 4) questions the conduct of another attorney. All requests for advice, including rapid (emergency) advice, must be in writing and either emailed to JStevens@MassBar.org, mailed to: Committee on Professional Ethics, Massachusetts Bar Association, 20 West St., Boston, MA 02111-1204 or faxed to (617) 338-0550.

The MBA also publishes “Opinions of the Committee on Professional Ethics” on our website. For more information, call MBA Member Services at (617) 338-0530, toll-free in-state (outside 617) at (877) 676-6500, or email Membership@MassBar.org.

**Fastcase**  
Massachusetts Bar Association members have **FREE**, unlimited access to Fastcase — one of the nation’s most popular legal research services. Log in to Fastcase through our website, www.MassBar.org/Fastcase, using your member I.D. and password. Fastcase provides coverage from state and federal courts, state statutes and administrative regulations, as well as court rules, constitutions and other valuable libraries. It is used by more than 800,000 subscribers, including 28 state bar associations and many of the nation’s largest law firms.

**LawPay**  
Vetted and approved by all 50 state and more than 70 local and specialty bars, LawPay is proud to be the preferred payment partner of more than 35,000 law firms. Designed specifically for the legal industry, LawPay provides attorneys with a simple, secure way to accept online payments in their practice. LawPay understands the unique compliance and financial requirements placed on attorneys, which is why their solution was developed specifically to correctly separate earned and unearned fees, giving you peace of mind that your credit card and eCheck transactions are always handled correctly. For more than a decade, LawPay has made it as easy as possible for attorneys to receive payment for their services, and Massachusetts Bar Association members receive a three-month free trial. To learn more, call (866) 376-0950 or visit their website, [www.LawPay.com](http://www.LawPay.com).
The MBA is committed to bringing law-related education programming to communities throughout the commonwealth. This includes programming in schools, youth centers and other community-based organizations serving young people. Whether visiting students in their communities, or inviting them into the courts, there are many ways for MBA members to get involved in LRE in Massachusetts.

Statewide High School Mock Trial Program

Each year, MBA members are needed to serve as coaches and judges for this program, in which thousands of high school students across Massachusetts prepare a hypothetical case, and then test their skills as lawyers and witnesses in a simulated courtroom competition. As a Mock Trial judge, you will attend an orientation session and will be scheduled to preside over a trial in a courtroom near your home or office. Each trial lasts approximately 2½ hours. Attorneys may volunteer for just one trial, although many prefer to judge more. Attorney coaches are matched with teacher coaches at nearby schools to serve as legal advisors to the teams. Some coaches attend two to three team meetings throughout the year to assist in developing basic strategy and courtroom techniques, while others play a more active role in the team and accompany students to each trial. To volunteer, call (617) 338-0570 or email MockTrial@MassBar.org. For more information, visit www.MassBar.org/Mock.

PUBLIC INFORMATION

The MBA’s public information programming helps inform the public of their rights and responsibilities under the law. Through speaking engagements, educational presentations and special events, members are needed to share their expertise on a wide range of legal topics.

Dial-A-Lawyer

On the first Wednesday of each month, attorneys take calls from 5:30–7:30 p.m. to provide the public with free basic legal information by telephone. To volunteer, call (617) 338-0556 or email DAL@MassBar.org.

Elder Law Education Program

During May, in celebration of Law Day, MBA members throughout the state volunteer their time to speak on various elder law topics at their local senior centers or councils on aging. Topics range from basic elder legal issues to more substantive areas. If you are interested in volunteering, call (617) 338-0695 or email CommunityServices@MassBar.org.
The MBA’s Career Awareness programming introduces school-age children to the possibil-
ity of careers in law. MBA members are encouraged to volunteer their time to help students 
in their community learn more about opportunities in the legal field.

Judicial Youth Corps
Since 1991, the Judicial Youth Corps program, administered by the Supreme Judicial Court, 
has offered high school students from urban communities the opportunity to learn about the 
court system and the law. This program is not only educational, but offers a way to connect 
students with possible future mentors and learn how laws and rules can have a positive effect 
on the community. The JYC is currently offered to students at Boston, Springfield and 
Worcester high schools. The MBA administers the Springfield and Worcester programs. For more information, call (617) 338-0695 or email CommunityServices@MassBar.org.

Tiered Community Mentoring Program
Tiered Community Mentoring provides students at the high school, undergraduate and 
law school levels access to legal professionals to provide them with an understanding of the 
legal profession and an awareness of the career opportunities available to them. The pro-
gram is offered in Boston and Worcester in an effort to reach urban high school students, 
with a focus on building a diverse mentoring network.
The overall goal is to provide information, guidance and real-life experiences to participants 
so that they can make informed decisions regarding their future and career, including:

• exposing high school students to information about college;
• providing pre-law undergraduate students with information about the law school admission process and the importance of taking challenging classes; and
• providing law students with an inside view of the practice of law with their attorney mentors.
The program matches mentoring groups, each composed of a high school, undergraduate and law student and an attorney. The MBA organizes events throughout the year to enable participants to observe or participate in a legal education program. Additionally, the teams meet periodically to discuss law as a career and participate in field trips. To volunteer as an attorney mentor, call (617) 338-0695 or email CommunityServices@MassBar.org.

WEBSITES
MassLawHelp.com
MassLawHelp.com has been developed specifically for members of the general public who 
are looking for legal information and assistance. The website offers detailed information on 
various legal topics and provides additional links to legal resources and ways to find legal assistance through the MBA Lawyer Referral Service.

MBA Website: www.MassBar.org
At www.MassBar.org, you can access an extensive catalog of practice tools and legal re-
sources, including:
• Fastcase legal research service — FREE 24 hours a day for members;
• MBA On Demand™ — watch an MBA program from the convenience of your home or office, at a time that suits you, FREE with your MBA membership;
• Publications, including Lawyers eJournal, Section Review and the Massachusetts Law Review;
• The latest legal and MBA news;
• MBA advocacy on legislation related to the practice of law;
• Information about upcoming events and programs;
• My Bar Access — an exclusive online, interactive member community; and
• FREE, unlimited MBA CLE seminars included with your membership (excludes conferences).

2022–23 LRS COMMITTEE
Shahria H. Boston, Esq., chair
Hon. Bonnie H. MacLeod
Richard T. Davies, Esq.
Scott M. Heidorn, Esq.
Claude Lavallee, Esq.
Beth R. Levenson, Esq.
Peter D. McDermott, Esq.
Nicolette Paquin, Esq.
Mark Preiss, Esq.
Soraya Sadeghi, Esq.
Samuel A. Segal, Esq.
Kimberly E. Winter, Esq.

LRS STAFF
Elizabeth A. O’Neil, Director, Community & Public Services............................(617) 338-0560
Claudia J. Staten, Manager, LRS & Public Services..................................................(617) 338-0564
LRS Email Address ............................................................................................LRS@MassBar.org
LRS Administrative Office ..................................................................................(617) 338-0556

ABOUT THE LRS COMMITTEE
The Lawyer Referral Service Committee is the standing committee of the MBA that su-
pervises the LRS. The committee reviews overall policy matters and areas of development; 
formulates and adopts all rules for the conduct and operation of the LRS; decides whether 
an attorney who has received disciplinary action is eligible for the LRS; and votes on other matters affecting the quality of legal services. All members of the committee are appointed by the MBA president. For more information about this committee, see page 5, Committee Supervision and Reporting.
PART-TIME STATUS
All panel members having part-time liability coverage must submit an affidavit defining the number of hours to be worked per week that the coverage includes.

CERTIFICATE OF INSURANCE REQUIREMENT
The LRS requires a Certificate of Insurance issued to the MBA LRS as certificate holder, as proof of malpractice coverage for participation in the LRS program. You will need to request a Certificate of Insurance from your insurance agent/carrier to renew and acquire membership in the LRS. We no longer accept binders or policy declaration pages. Please note that the LRS no longer requires proof of insurance at the time of renewal. The LRS now requires that all panel members provide proof of insurance before the current policy expires.

Requesting a Certificate of Insurance from your agent/carrier should be easier than obtaining a copy of your policy declaration page. Normally, your policy declaration page does not become available until the entire insurance policy is compiled. This can take weeks or even a month after you have paid and your policy has become effective. A Certificate of Insurance is an independent document produced by your insurance agent/carrier that is issued as a matter of information to the MBA LRS indicating that you do have coverage with them, the issue and expiration dates of the coverage and the amounts held. Your insurance agent/carrier will endeavor to notify the MBA LRS within a set number of days if your policy is canceled prior to the expiration date. Send the form below to your agent/carrier when requesting a Certificate of Insurance to assist your agent/carrier in completing this process.

2022–23 LRS MEMBERSHIP RENEWAL
Request for Certificate of Insurance

TO (your agent/carrier name): _________________________________________________
DATE: ________________________________________________________________
FROM (your name/insured): __________________________________________________
RE: Certificate of Insurance for Policy #: ____________________________________________

Dear (agent/carrier name): ___________________________________________________
Issue a Certificate of Insurance to the Massachusetts Bar Association Lawyer Referral Service, 20 West St., Boston, MA 02111-1204, as Certificate Holder. Professional Malpractice Insurance (and proof of such via a Certificate of Insurance) is a requirement of my membership in the MBA LRS. The Certificate of Insurance must have the following items: 1) professional liability insurance wording located in the “Other” section of the certificate; 2) an original or stamped signature on the lower right corner under “Authorized Representative”; 3) minimum professional liability coverage of $250,000/$500,000; 4) inception and expiration dates appropriate for time of renewal and application; and “MBA LRS” with full address listed in the certificate holder box located in left-hand corner on the certificate. Fax the Certificate of Insurance to the MBA LRS at (617) 338-0503.

Thank you for your immediate assistance.
Volunteering and pro bono service are important parts of being an attorney in Massachusetts. The MBA offers many opportunities for our members to give back to the community, including through our Dial-A-Lawyer, Elder Law Education, Law Day and Tiered Community Mentoring programs, plus other events organized throughout the year.

If you are interested in participating, please contact us at (617) 338-0695 or CommunityServices@MassBar.org.