Celebrating a century of service

“The heritage of the past is the seed that brings forth the harvest of the future.”

— UNKNOWN, inscribed on the National Archives building in Washington, D.C.

I stand on the strong shoulders of the past leaders of the Massachusetts Bar Association who have blazed the remarkable trail before me to continue the association’s timeless mission.

The beauty and strength of the organization was and is not only in the depth and diversity of our membership, but in the caliber and courage of our many inspirational leaders.

PRESIDENT’S VIEW
DENISE SQUILLANTE

What a tremendous difference a century makes.

Following the tenure set by MBA’s inaugural President Richard Olney’s signature quote, “the most eminent lawyer may often fail to make himself felt,” the association embarked to improve the professionalism of the bar. The shift then began from a profession widely recognized for its corporate focus to what founding member Louis D. Brandeis exemplified as the “people’s lawyer.”

Such a shift eased the way for Alfred Hemenway, “an unknown boy without any influence or even business acquaintance,” from a farm in Hopedale to make an impressive mark in the Massachusetts bar and serve as the second president of the MBA.

The association set its early sights on improving the standard of bar admission, a necessity given the local effects following the American bar’s rapid growth from 60,000 lawyers in 1880 to 114,000 at the turn of the 20th century.

Embracing the diversity of the bar from its onset, the MBA openly welcomed legal professionals from all genders, races, ethnicities, religions and geographic residences.

In 1913, the MBA proudly set a precedent by welcoming Mary A. Mahan of West Roxbury as its first female member.

OFFICER SLATE SET TO LEAD MBA THROUGH CENTENNIAL YEAR

Officer slate set to lead MBA through centennial year

MBA will be celebrating a century of service to the public, the profession and the rule of law throughout its 2010-11 rule of law campaign.

By Bill Archambault

As the Trial Court Department considers drastic cost-cutting recommendations to move and consolidate more than a dozen courthouses statewide, concerns have been raised about the impact the changes would have.

A decision is expected this fall, and anxiety is rising.

The Trial Court is facing a $24.7 million reduction from last year’s budget — and a $70.3 million drop from fiscal 2009’s $605.1 million budget. The courts have lost more than 700 employees since October 2008, when an ongoing hiring freeze was enacted. Energy savings and lease renegotiations and cancellations have yielded millions. Despite all the cost-cutting pain, court officials are still racing to offset their shrinking budget.

With few options, the court system’s hopes for living within next year’s budget are now focused largely on consolidating court functions across a number of communities. Concerns about the potential impact on the system, as well as the people who rely on it, are still being weighed in response to the July 30 release of recommendations from the Trial Court Relocation Committee, which was charged with the unenviable task of cutting pain, court officials are still racing to offset their shrinking budget.

By Tricia M. Oliver

Longtime MBA champion to take helm

Squillante to bring “main street lawyer” perspective to president’s office

Denise Squillante is widely recognized as one of the Massachusetts Bar Association’s most vocal ambassadors. A self-described “main street lawyer” from southeastern Massachusetts, Squillante has steadily worked through the volunteer ranks to now lead the MBA through its centennial-year celebration.

Squillante’s term as MBA president follows that of Valerie A. Yarashus and marks the first time in MBA history that a female succeeds another woman president. It also marks only the second time that an attorney from Fall River assumes the presidency. The last to hail from that city was John W. Cummings in 1918.

In honor of its 100th anniversary, the “MBA will be celebrating a century of service to the public, the profession and the rule of law throughout its 2010-11 association year,” said Squillante, who established a solo practice in Fall River nearly 30 years ago. Now a small firm, her practice specializes in family law, corporate law, injury and estates, and also provides business and legal consulting services to corporations.
I hardly think that the government and military lies about Pat Tillman’s death. "I commend the likes of MBA President John W. Cummings (1918-19) for embracing the early concepts of legal aid and welcoming Reginald Heber Smith, author of Justice and the Poor and a national champion for a legal aid movement as a featured speaker at the 1919 annual meeting. Smith explained that respect for legal institutions would increase “if we can get into the fact that the bar really champions and directs the legal aid work for poor persons in this country.” President Samuel P. Sears (1950-53) began an important celebratory and awareness building tradition with instuting the “Good Citizenship Program” that ultimately led to “Massachusetts Heritage Month,” a noted precursor to Heritage Month,” a noted precursor to “Massachusetts Health Code and earned him the American Bar Association’s “Award of Merit.” Tamburello’s innovation laid the groundwork for President Wayne Budd (1978-79), as the MBA’s youngest president and its first African-American leader, to continue to very visibly strengthen and increase “if we can get into the fact that the bar really champions and directs the legal aid work for poor persons in this country.” President Samuel P. 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equal justice coalition appoints new chairman, leadership

The Equal Justice Coalition appointed Samuel “Sandy” B. Moskowitz, a shareholder at Davis, Malm & D’Agostine PC, to a two-year term as its chair.

He replaces outgoing chair Julia Huston, a partner at Foley Hoag LLP. He previously served as co-chair of EJC’s Private Bar Advisory Committee (PBAC), which is responsible for engaging the private bar in EJC’s legislative work on behalf of civil legal aid.

“I am extremely proud of my appointment and honored to follow up on the successful work of Julia Huston,” said Moskowitz. “EJC is coming off a very successful year, where we were able to maintain level state funding for the civil legal aid line item. I look forward to facing the challenges involved in securing continued legislative, bar and financial support for legal aid in the commonwealth during these difficult economic and budgetary times.”

The new PBAC co-chairs are Juan A. Concepcion, an associate at Nixon Peabody LLP and Anthony M. Doniger, a partner at Sugarman, Rogers, Barshak & Cohen PC.

Concepcion has served as captain of Nixon Peabody’s Walk to the Hill team for the past eight years and is very active in his firm’s pro bono activities. Doniger is a member of the Boston Bar Foundation’s Board of Trustees and the Massachusetts Access to Justice Commission. He formerly served as president of the Boston Bar Association and chair of the Massachusetts IOLTA Committee.

“This is a fabulous trio and I am delighted that Sandy, Tony and Juan will be leading our work for the next two years,” said Pattye Comfort, EJC’s director. “Each of them has a long-standing commitment to ensuring access to justice for low-income residents of the commonwealth. Their dedication and leadership will be a tremendous asset to all in the civil legal aid community.”

The Equal Justice Coalition, a collaboration of the Boston Bar Association, Massachusetts Bar Association and Massachusetts Legal Assistance Corp., works to increase the state appropriation for MLAC’s line item funding. For more information, visit www.equaljusticecoalition.org.
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News from the Courts

FEDERAL

Lindsay Fellowship program honors college graduates

Judges in the U.S. District Court for Massachusetts recently honored five college students who graduated from the Judge Reginald C. Lindsay Fellowship, a new program for college students hoping to become lawyers. The event was held Aug. 4 at the John Joseph Moakley U.S. Courthouse in Boston. Judges of the U.S. District Court for the District of Massachusetts provide training in research and writing skills, opportunities to shadow lawyers in the offices of the U.S. attorney or the federal defender and a moot court program.

Grades of the 2010 Lindsay Fellowship are: Kevin Copson, UMass Lowell, Class of 2012; Maria N. Robles, UMass Amherst, Class of 2012; Mavrick Afonso, Northeastern University, Class of 2010; Tanis Dorfall, Northeastern University, Class of 2012; and Rafael Feliciano Combac, Northeastern University, Class of 2012.

Judges Richard Stearns, Patti Saris and Judith Dein run the program. U.S. District Court Chief Judge Mark L. Wolf offered the welcome at the graduation ceremony, which featured remarks from U.S. District Court Judges Patti B. Saris and Richard G. Stearns. Chief U.S. Magistrate Judge Judith G. Dein presented certificates to the students.

The program is named after the Hon. Reginald Lindsay, who was a founding father of the Nelson Fellow Program. Lindsay, who died in 2009, was committed to mentoring young people from the Boston area. He was a partner at Hill & Barlow, the former commissioner of Public Utilities and a graduate of Morehouse College and Harvard Law School. From 1982-88, Lindsay was a member of the Massachusetts Commission on Judicial Conduct. He was appointed by President Bill Clinton to the U.S. District Court in November 1993.

STATE

Appeals Court appoints Lima court administrator

Attorney Gilbert Lima Jr. has been appointed court administrator of the Massachusetts Appeals Court, Chief Justice Phillip Rapoza announced.

Lima, whose appointment is effective July 1, succeeds the recently retired Alex McNeil, the only other person to hold the position since the court was established in 1972.

A summa cum laude graduate of Framingham State College and a magna cum laude graduate of Western New England College School of Law, Lima has worked in the Appeals Court clerk’s office for more than 20 years, the last 10 as first assistant clerk. Prior to that, he was an assistant district attorney, serving in Bristol County between 1983 and 1989. He is also a retired major in the Military Police of the U.S. Army Reserve. Lima was mobilized as a platoon leader and company executive officer in Operation Desert Storm and then led a military observer controller team conducting training for units mobilized in support of anti-terrorist activity. He lives in Rehoboth with his wife and three children.

Announcing the appointment, Rapoza said: “I am extremely pleased to appoint Gil Lima as court administrator of the Appeals Court. He has demonstrated both the knowledge and leadership skills necessary to assist me in administering the court and he has my complete confidence in his new role. I look forward to working with him in the years to come.”

Rapoza added that, with the appointment last year of Joseph Stanton as the new clerk of the Appeals Court, “I believe we have assembled an excellent management team to help guide the Appeals Court during these difficult times.”

Lima said, “I am deeply honored to have been appointed to be the court administrator. I look forward to working with Chief Justice Rapoza and all of the justices, and also with my colleagues in the Appeals Court and throughout the Massachusetts court system.”

SJC changes requirements for foreign law school graduates; adopts rules changes

The Supreme Judicial Court approved changes to the requirements for examination and admission for foreign law school graduates proposed by the Board of Bar Examiners on June 10. The changes can be found at www.mass.gov/courts.

The SJC also approved changes to chapter three of the Rules of the Supreme Judicial Court on June 10. The changes address qualifications for taking bar examination and admission on motion. The changes can be found at www.mass.gov/courts.

To review Massachusetts court guidelines and reports, go to www.mass.gov/courts.
proposing which courts to consolidate. Hearings were held last month in Worcester, Boston, Brockton and Plymouth, all of which drew more than 100 people each; some were standing-room-only crowds.

Court officials and members of the committee declined to comment about the recommendations, but the process is being watched closely by the legal community.

“We remain concerned about the plan’s impact on local communities and individuals’ access to court-houses,” said MBA immediate Past President Valerie A. Yarasich, who explained that the only solution to ensure proper access of the courts to justice is funding the access to the courts to justice.

“In tough fiscal times, the courts always struggle to dispense justice with limited resources. Unfortunately, there are just not a lot of alternatives for maintaining the status quo,” said MBA General Counsel and Acting Executive Director Martin W. Healy. “Consolidations will make it difficult for attorneys and clients. It can have a real effect on people’s lives. Overall, our courts have done a great job in being sensitive to the needs of the public and balancing the limited resources at their disposal.”

Healy said the MBA was pleased that representatives from the organized bar were involved in developing the recommendations.

“I don’t think there are many attractive options,” he said. “The costs are trying to be as sensitive as they possibly can. The courts don’t relish the position they’re in. It really seems like there’s been a systemic-wide effort to face these difficult economic times.”

Daniel J. Hogan, the clerk-magistrate of Boston Municipal Court and president of the 400-member Association of Magistrates & Assistant Clerks, however, said court officials are not being closed except as an absolve last resort. Relocating courthouses will almost certainly not be a temporary solution, he said.

“You can call it whatever you want, but the temporary relocation of one courthouse to another is permanent,” he said, mentioning as an example the decision to move Natick District Court in early October 2009 to Framingham District Court. “Natick is not going back.”

When you move Natick District Court to Framingham, you’ve eliminiated it.”

At the public hearing in Boston, Gloucester Mayor Carolyn A. Kirk advocated to keep Gloucester District Court from moving to Salem. Her city already absorbs many of the costs of operating Gloucester District Court, which is located in a city-owned building, with roughly 60 years remaining on a 100-year lease. The court does not pay any rent; it does pay about $20,000, or one third, of the building’s $60,000 in annual utility expenses. The lease agreement allows the city to charge the court as much as $10,000 a year for building repairs and maintenance, but has charged the court only about $20,000 total over the last 10 years.

In all, “the bottom line cost for the Gloucester Disctict Court is about $42,000 per year to be located in Gloucester,” according to Kirk’s testimony at the hearing.

The Gloucester Police Department estimated, she said, that it would spend another $25,000 to $40,000 a year in mileage and overtime costs to send its officers to other towns on court business. Illustrating how badly she wants to keep the court in Gloucester, Kirk offered to sweeten the current no-rent deal and “hammer out a no-cost arrangement with the city in order to keep the court here.”

“The city of Gloucester would much rather pick up the cleaning, utility and prisoner food expense to keep the court in the city than lose the police overtime associated with the court being out of the city,” she testified.

In addition to higher police expenses, cities and towns facing courthouse relocations can anticipate reductions in jobs and tax revenue from the loss of court-related business. And citizens appearing in court will have a harder time getting to another town, especially if they don’t own a car.

“We just believe that the courthouse is the fabric of the community and that no courthouse should be considered for closure or consolidation until every other avenue has been exhausted,” said Hogan, the court magistrates and clerks association president. “People’s access to justice must be preserved at all costs.”

He acknowledged that the courts are in a difficult position, and have already absorbed significant pain through the loss of personnel. At Boston Municipal Court, Hogan said he is down from a full staff of 102 people seven or eight years ago to just 48 now.

“The chief justice for administration and management has tried to minimize the loss of personnel. He’s certainly not hiring,” Hogan said. “Our clerks are staggering. I’m not suggesting I need 102 people to run this place, because we’ve changed how we operate. But I need 50 people now.”

Hogan, who hasn’t hired anyone in four years, said he probably needs at least 60 employees. And this year, in addition to the hiring freeze and the furlough program, the Trial Courts announced it is offering incentives for retirement, voluntary layoffs and work-hour reductions. Supreme Judicial Court Chief Justice Margaret H. Marshall warned in October 2009 that “justice is in jeopardy” from under-funding, and the situation has only grown more dire.

“We can’t continue to do the people’s business at the current level” of staffing, Hogan said. He was glad to see efforts to fill some of the vacant space in Boston, like moving the Land Court from leased space at 226 Causeway St. to Boston to the Suffolk County Courthouse in Pemberton Square, next to the John Adams Courthouse.

But he said that the building could still house considerably more court functions. Specifically, he’d like to see the Trial Court Department move all of its offices out of its leased space at the Center Plaza building, which is just steps from the John Adams Courthouse.

He also suggested consolidating the Social Law Library in the Adams Courthouse and moving more Boston-area court operations into that space before shutting any community courthouses.

“Everyone has to give in,” Hogan said. “The financial situation is dire. We can’t go another year with a hiring freeze.”

Land Court to move to state-owned building by end of December

Chief Justice for Administration & Management Robert A. Mulligan announced on July 22 that efforts are underway to relocate the Land Court Department of the Massachusetts Trial Court to the Suffolk County Courthouse at Pemberton Square. Relocation of the Land Court, which currently occupies private leased space at 226 Causeway St. in Boston, will realize annual savings exceeding $27.2 million.

“The size of the Trial Court’s FY11 budget gap requires aggressive action on the Land Court lease, one of the largest leases in our portfolio,” said Mulligan. “The move of an entire court department reflects the unprecedented actions necessary given our appropriation constraints. We are proceeding to relocate the court by the end of December to maximize available savings. The Legislature has provided the Trial Court with the authority to manage lease expenses in addressing the significant budget shortfall.”

Mulligan also commended those affected by the move. “I want to recognize the extraordinary cooperation of those who work in the Land Court, the Superior Court and the Office of Community Corrections to ensure that this relocation is accomplished smoothly and successfully,” he said.

“The entire Trial Court is under pressure to cut costs and deliver services,” said Land Court Chief Justice Karyn Scheier. “Wherever the Land Court is located, we will work hard to honor our long history and serve the real estate bar and the public at the highest level possible, given our resources.”

The Trial Court Relocation Committee included termination of the Land Court lease among its recently announced preliminary recommendations, which were based on a review of all 103 courthouse facilities. The court will move into space in the Suffolk County High Rise Courthouse now occupied by several programs operated by the Office of Community Corrections.

The Land Court also has been severely impacted by the surge in foreclosures generated by the fiscal crisis and by the hiring freeze, which puts the court below 50 percent of optimal staffing levels. The court, comprising seven judges with statewide jurisdiction, received more than 26,000 filings in fiscal 2009.
The Trial Court Relocation Committee issued recommendations July 30 to relocate and consolidate courthouses statewide. A decision is expected in the fall to help the courts fall within their budget.

**Administrative Office of the Trial Court**
1. Continue to relocate departments to other facilities, including the John Adams Courthouse.

**Berkshire County**
2. Berkshire Juvenile Court in North Adams to Northern Berkshire District Court.

**Bristol County**
3. Series of changes to accommodate lease cancellation for SE Housing Court in New Bedford. (New Taunton courthouse opening in 2011 may allow better configuration of operations for several court departments in Bristol County).

**Essex County**
4. Gloucester District Court to Salem District Court.

**Franklin/Hampshire Counties**
5. Discontinue lease for Northampton Superior Court ceremonial courtroom and storage space; Housing Court ancillary space.

**Hampden County**
6. Discontinue lease for Appeals Court administrative office space in Springfield.

**Middlesex County**
7. Framingham Juvenile Court to Marlborough District Court.
8. Marlborough District Court to Concord District Court and/or Ayer District Court.

**Norfolk County**
10. Norfolk Juvenile Court in Dedham to Stoughton District Court.
11. Stoughton District Court business to Dedham District Court and Wrentham District Court.

**Plymouth County**
12. Hingham District Court to Brockton District Court.
13. Wareham District Court to Plymouth District Court.

**Suffolk County**
15. Use Charlestown courthouse for Superior Court civil cases and other needs.
16. Land Court Department to Suffolk County Courthouse / 3 Pemberton Square.

**Worcester County**
17. Leominster District Court business to Clinton District Court and/or Fitchburg District Court and/or Worcester District Court.
18. Westborough District Court to the Worcester District Court.

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THE PRACTICE OF LAW
The practice of law is something that law schools don’t prepare students well for. How do you file or caption a motion? How do you comply with Superior Court Rule 9A? How do you schedule a hearing date? Those are issues that come up in practice every day in addition to knowing the laws, rules and procedures of your chosen practice area.

Along those same lines, MASSPRO-RUM (operated by Massachusetts Lawyer’s Weekly) is a local Solosez just for Massachusetts lawyers. When you’re a young attorney, chances are you have a lot of free time. A good way to learn the practice of law and help other people at the same time is to do volunteer work. The Massachusetts Bar Association hosts a monthly Dial-A-Lawyer night where you can give free legal advice to callers, which in turn enhances your confidence in giving legal advice. Volunteer for Lawyer of the Day at the probate courts if you’re a family attorney. The clerks will help and teach you while you’re also helping pro se litigants. Help with The Volunteer Lawyers Project and Superior Court Rule 55H to take on civil cases. They will give you administrative support, free training and free MCLE classes in return. For criminal practice, try volunteering on the LCS (Committee for Public Counsel Services) list for criminal defense practice.

THE BUSINESS OF LAW
One thing that law schools do worse than teaching the practice of law is teaching the business of law. There are only a handful of law schools in the country that offer a course on law practice management, yet a majority of attorneys practice in solo or small firm settings. The business of law — how to run a law practice, manage employees and marketing — is as important as knowing the practice of law. After all, if you don’t have clients, it doesn’t matter how great your legal skills are.

Before hanging your shingle, first prepare a business plan. It doesn’t have to be formal. Just write down what resources you have to fund your firm, the projected start-up costs, income sources, firm structure (LLC, PC, partnership, etc.) and location (shared suite, virtual office, home office, etc.).

The next step is to write down a marketing plan. What are the

Q. After 15 years in practice, it is very hard for me to tell you that I expect shortly to be subject to BBO discipline. My income sometimes does not keep pace with my lifestyle (I prefer an Audi to a Civic), and, in a quest for a quick injection of money into my bank account, I endeavored to turn a situation to my advantage. I took on a couple of cases that were beyond my sphere of experience but potentially lucrative. I consider myself a very capable, talented lawyer, and overestimated the extent to which my general knowledge and savvy would help me navigate unfamiliar territory.

Although no one suffered major harm, as you can guess, my errors in handling these cases led to complaints, and now, to likely disruption of my career. One thing that concerns me is that I still need money and, if I’m prevented from practicing my profession for a time, I don’t want to find myself making keys at Home Depot or having to move from my upscale condo to a rented room somewhere. Friends and family members are all saying that they’re too financially strapped to help me out. I know that there’s nothing wrong with me other than having made a foolish choice, but I’m actually feeling depressed. Can you help me out?

A. You are, of course, in an inherently depressing situation. If you are facing a period of suspension, you will not only experience an extended interruption in your source of income, but a disruption in your sense of professional identity. And you seem to be aware on some level that, while suspended, you will be prohibited from doing work that overlaps with your current career and professional training, and will also not be able to work in any capacity for a colleague in the field.

It sounds as if your image of yourself as socioeconomically successful, and taking of life’s finer things, has been quite important to you. You of course deserve all due credit for your years of education and toil to build your practice. But these kinds of image-related motives also comprised the “tragic flaw” (related to the ancient Greek concept of hubris) that threatens to at least temporarily derail your career.

The episode of suspension, if it comes to that, may thus also be an opportunity to work on developing your sense of humility. It is a good time to step back and take a new and realistic look at yourself and your guiding values and drives, your strengths and weaknesses, your genuine passions and sources of fulfillment, as well as your blind spots, the value of your connections to others and of asking for their help when your own instincts or skills are not sufficient.

Working at a hardware store is honest, respectable work, as are some of the other kinds of jobs suspended lawyers have found — driving a cab, plowing snow, working the desk at a hotel, substitute teaching in elementary schools. This would be a good time to learn more about budgeting, and to come to grips with longstanding childhood/family issues that may have contributed to your current crisis (we’d be glad to refer you to a good therapist who takes your health insurance). We also want to be sure you know that we continue to offer an online, monthly-support group specifically for lawyers facing BBO investigation/disciplinary measures.

While there’s no denying that you may face a very stressful chapter in your life, and quite likely some major downward grades to your lifestyle, ultimately, you may not only get past your depressed mood, but renew and reconfigure your life and expectations in a healthier, more gratified and more sustainable way.

Questions quoted are either actual letters/emails or paraphrased and disguised expressions by individuals seeking assistance from Lawyers Concerned for Lawyers.

Questions for LCL may be mailed to LCL, 31 Milk St., Suite 810, Boston, MA 02109; emailed to emailing@LCL.org or called in to (617) 542-5600. LCL’s licensed clinicians will respond in confidence. Visit LCL online at www.lclma.org.

LAW PRACTICE MANAGEMENT TIP:
Protect data stored on mobile devices with a wiping program

According to one published survey, theft of off-line equipment, such as laptops, PDAs and dumb drives, leads to as much as 79 percent of data security breach-es. PDAs are especially attractive targets for thieves because of their small size and the potential for a PDA and find that you must store confidential data on it, consider protecting that data with a wiping program.

Wiping programs allow PDA owners to remotely wipe all data from a PDA in the event that the device is stolen or lost, and are often included in device security packages offered by service providers.

For example, for less than $50 a year, BlackBerry users can subscribe to SmurtGuard’s Data and Device Security package, which provides — among other security features — remote data wiping capabilities. Similar services, such as those offered through Absolute Software’s Lookout for Laptops, are also available for laptops.

Losing expensive equipment to theft is bad enough — prevent theft from leading to compromised data security by using a wiping program.

This tip is courtesy of Techno Ethics: Be Safe, Not Sorry!

Personally, I own InfiniLaw Group Llc. For more information about law by starting a practice, visit www.lawyerwarp.com and startingascale.com.

Gabriel Cheong owns Infinity Law Group LLC. For more information about how to start a practice straight from law school, visit infinitylawgroup.com and startingascale.com.

Gabriel Cheong

LAWYERS CONCERNED FOR LAWYERS

Overambitious lawyer facing BBO discipline seeks help

Q.

A.

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President's gavel passes to revered, dedicated member

SQUILANTE Continued from page 1

Squillante obtained her bachelor’s degree from Roger Williams University in 1980. She went on to earn her law degree from the New England School of Law (now New England Law/Boston) in 1983, magna cum laude.

In tandem with building a successful family law practice over the last three decades, Squillante’s involvement and impact in the MBA has grown exponentially.

Long active in the MBA’s Family Law Section and its committees, Squillante has lent her energy to the MBA’s Presidential Task Force on Terrorism, the Amicus Committee and the Joint Bar Committee. A former recipient of the MBA’s Pro Bono Publico Award, Squillante is a longtime member of the MBA’s House of Delegates and Massachusetts Bar Foundation Life Fellow.

“If it wasn’t for the MBA, I highly doubt I’d be an attorney today,” admits Squillante, who explains that early on, the MBA provided the necessary life lines she needed as a young, solo practitioner. “Because she found solo practice to be isolating and only a few women practitioners hung their own shingles in southeastern Massachusetts in the early 1980s, the MBA afforded access to the necessary educational offerings and invaluable networking and relationship building that she needed to succeed.

Her perspective was one of the leading influences in the MBA establishing its General Practice, Solo & Small Firm Section in 2007. Squillante was also instrumental to the board of overseers for Boston College Law School. Campbell was honored by Boston College Law School with its highest award for dedication to the law — the Founder’s Medal. He was also the 2009 recipient of the MBA Tort Trial & Insurance Practice Section, Andrew C. Hecker Memorial Award, in recognition for his leadership, outreach, enthusiasm, professionalism and pride.

Campbell lives in Cohasset.

DOUGLAS K. SHEFF, VICE PRESIDENT

Sheff is senior partner at Sheff Law Offices in Boston, where he specializes in all aspects of personal injury law and is considered an expert in brain injury law. A past president of the Massachusetts Academy of Trial Attorneys, he has been appointed trustee of the National College of Advocacy, which provides superior education and training for trial lawyers across the United States. Sheff is also a director of the Belli Society, an international group of distinguished trial attorneys, and he has been awarded the ORT Award for integrity in the law. A seven-time recipient of the American Association for Justice’s prestigious Wiedemann-Wysocki Award, he serves on the AAJ’s Board of Governors, its Leaders Forum and its Traumatic Brain Injury Litigation Group. In addition, Sheff has been awarded the AAJ’s New Generation Award and is a past chair of the AAJ’s 100 State Delegates. He also served as chair to the AAJ’s Council of Presidents, representing 50,000 attorneys nationwide. A Boston magazine “Super Lawyer,” Sheff has also been recognized in Lifestyles for preventing injury through aggressive representation of victims of defective products. He resides in Boston.

ROBERT L. HOLLOWAY JR., TREASURER

Holloway is a shareholder and president of MacLean, Holloway, Doherty, Ardfill & Morse PC in Peabody. He is a long-term member of the MBA’s Ethics Committee, a member and past chair of the MBA’s Civil Litigation Section Council and a former regional delegate to the MBA House of Delegates. Holloway received the MBA’s Community Service Award in 1993 and served on the Joint Bar Committee on Judicial Nominations for six years. In August 2009, he began a three-year appointment to the Supreme Judicial Court’s Standing Committee on Pro Bono Legal Services, and is a regular panelist for continuing legal education programs. An emeritus member of the Board of Editors of Massachusetts Lawyers Weekly, Holloway has served on that board since 1981. Recognized by Boston magazine as a “Super Lawyer” in the area of business litigation, he is also a past president of the Essex County Bar Association. A Topsfield resident, Holloway has served as a member of the town’s board of health and as an elected representative to the Masconomet Regional School Committee from 1990 to 1999. In addition, he was a founding member of Hospice of the North Shore and served for many years as a corporator of Beverly Hospital.

MARSHA V. KAZAROSIAN, SECRETARY

Kazarosian is managing partner of Kazarosian Law Offices in Haverhill, where she concentrates in civil litigation, family law and discrimination. Long active in bar associations, she is a past president of the Essex County Bar Association and the Massachusetts Academy of Trial Attorneys. A co-chair of the MBA’s Education Committee and an MBA vice president from 2008 to 2009, Kazarosian has also served on the MBA’s Executive Management Board, House of Delegates, Joint Bar Committee on Judicial Nominations, Nominating Committee and Gala Dinner Committee. In addition, she is a life Fellow of the Massachusetts Bar Foundation.

Jeffrey N. Catalano, MBA’s past president, was named one of the top 10 lawyers in the state in 1999 by Massachusetts Lawyers Weekly. He is currently practicing law at the Harr ugholf and Country Club for gender discrimination. Kazarosian served a two-year term as one of 25 lawyers in the Commonwealth appointee to the Massachusetts Supreme Judicial Court’s Pro Bono Panel, and a six-year term as a Hearings Committee for the Massachusetts Board of Bar Overseers. She hosts an Internet radio program on Legal Talk Network. Kazarosian lives in Haverhill.

MASSACHUSETTS Bar Association announces officers for 2010-11

The Massachusetts Bar Association’s slate of officers for the 2010-11 term has officially been set. Denise Squillante, the 2009-10 president-elect, automatically succeeds to the office of president on Sept. 1.

In honor of its 100th anniversary, the MBA will be celebrating a century of service to the public, the profession and the rule of law throughout its 2010-11 association year.

Here is a list of the officers and some of their achievements:

RICHARD P. CAMPBELL, PRESIDENT-ELECT

Campbell is the founder and chair -man of Campbell, Campbell, Edwards & Conroy PC, which specializes in trial practice, with offices in Boston and Philadelphia. He represents Fortune 100 corporations and individuals in multi-district litigation, class actions, aviation disasters, mass tort, toxic tort, product liability, commercial disputes and other serious personal injury matters. In addition, Campbell organizes and leads the firm’s pro bono project, educating parents, students and school administrators about civil and criminal social service law. He has served on the MBA’s House of Delegates for more than six years, the Criminal Justice Section Council for four years, and currently serves as a trustee for the Massachusetts Bar Foundation. Campbell is a Fellow of the American College of Trial Lawyers and a past chair of the 34,000-member Massachusetts Academy of Trial Attorneys. In addition, he is a past president of the American College of Trial Lawyers, a past chair of the MBA’s Ethics Committee, a member and past chair of the MBA’s Civil Litigation Section Council and a former regional delegate to the MBA House of Delegates. A co-chair of the MBA’s Education Committee and an MBA vice president from 2008 to 2009, Kazarosian has also served on the MBA’s Executive Management Board, House of Delegates, Joint Bar Committee on Judicial Nominations, Nominating Committee and Gala Dinner Committee. In addition, she is a life Fellow of the Massachusetts Bar Foundation.

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in establishing the MBA's Lawyers in Transition Committee a few years ago. “Denise is extremely sensitive to those transitioning in and out of practice and to those juggling busy professional and personal lives,” said the Hon. Mark Mason, District Court judge and MBA past president (2006-07), who first came to know Squillante during her inaugural year on the MBA's House of Delegates in 2001.

The MBA LIT committee aims to assist attorneys who are in the midst of career transitions, particularly attorneys who are new to practice, seeking to re-enter the paid workforce, switch practice areas or pursue alternative careers altogether. It provides attorneys with practical information, resources, networking opportunities and support necessary to help them identify creative, practical ways to pursue their professional goals.

“Denise is the model for practitioners who want to be successful in their personal and professional lives,” adds Mason.

A master at wearing multiple hats, Squillante credits her support network. “I am blessed with a wonderful staff who works daily to keep me moving along with where I need to be. More importantly, I am blessed with a terrific daughter who keeps me anchored,” said Squillante, who raised her daughter, Laura, as a single parent. Laura will soon enter her junior year at Johnson & Wales University pursuing a degree in graphic design and new media. Squillante recalls the delicate balance between career and family when her daughter was growing up. She would ensure her work schedule was conducive to the school calendar and she worked mostly out of her home, keeping her Friday schedule light so she could take her daughter to dance lessons.

Aside from her steady efforts with LIT, alimony reform has been a prioritized focus for Squillante. She has been at the table with many influential groups studying and lobbying for reform. Currently, she is a member of the legislative task force formed by the Joint Committee on the Judiciary. She also served as the co-chair of the Joint MBA/Boston Bar Association Alimony Task Force and has testified in front of the Legislature on this important topic over the years.

Among the many reasons that Squillante notes and other gestures of appreciation from her clients are important reminders that she has made a difference in their lives and that she has chosen the right career path.

Throughout Squillante’s fulfilling career, MBA and other bar involvement remained a priority.

A former president of the Fall River Bar Association, Squillante sits on the executive board for the Bristol County Bar Association and will become president of the New England Bar Association in October. She proudly points out that all four of the presidents for the MBA, Fall River, Taunton and Bristol County Bar associations are women during Squillante’s term. “It is a sign of how involved women are in bar association work at this time,” said Squillante, who explains that the Fall River Bar’s Martha Orner Gray and Bristol County Bar’s Nancy Stanton also started their careers as solo practitioners.

Squillante recently returned from the American Bar Association’s annual meeting on the West Coast. She serves as an MBA delegate to the ABA’s House of Delegates. Her work with national colleagues allows her a better view of trends in the profession. “It provides a bit of a weather forecast,” said Squillante, who explains that heartfelt notes and other gestures of appreciation from her clients are important reminders that she has made a difference in their lives and that she has chosen the right career path.

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The Massachusetts Bar Association, which was formed in 1910 and incorporated in 1911, celebrates its centennial anniversary with a number of events this year. As part of that observance, Lawyers Journal and e-Journal will highlight past presidents, interesting MBA trivia and future happens, including centennial events. Material from Fiat Justitia, A History of the Massachusetts Bar Association 1910-1985, by Robert J. Brink, was used for this story. Compiled by Megan Griffeth and Bill Archambault.

MBA CREATED DURING DIFFICULT TIMES FOR THE LEGAL PROFESSION

The Massachusetts Bar Association was formed in 1910, and incorporated in 1911, amid a time of “genuine turmoil for the national legal profession,” according to Fiat Justitia author Robert J. Brink, director of the Supreme Judicial Court’s Historical Society and the Social Law Library.

Among the association’s original 619 members were such legal luminaries as Louis D. Brandeis and Oliver Wendell Holmes Jr., who both went on to serve on the Supreme Court, and Moorfield Storey, an American Bar Association president and the first president of the National Association for the Advancement of Colored People. Brink chastised the profession in 2005, “We hear too much of the ‘corporation lawyer’ and far too little of the ‘people’s lawyer’.”

There was also a crisis of faith in the standards for, and perception of, the legal profession. The Legislature in 1876 had eliminated the “traditional provision” that required three years of law office apprenticeship, and regional bar associations like the Franklin County Bar and the Essex Bar Association had disbanded in previous decades.

The MBA was also formed with a strong concern about including a diverse membership. The American Bar Association, which was established in 1878, had excluded black lawyers.

Storey, who served as president of the MBA (from 1913-14), stated that “it is a monstrous thing that we should undertake to draw a color line in the American Bar Association.”

Women also found themselves less than welcome in the legal profession. In 1881, the Supreme Judicial Court ruled in Lelia J. Robinson’s Case, that an unmarried woman was not entitled to be examined for admission to the bar.

The MBA, which is credited with being one of the first bar associations to welcome women, admitted its first woman member, Mary A. Mahan of West Roxbury, in 1913. Brandeis, who came to be labeled as the “people’s lawyer” and “a Robin Hood of the law,” fought against large corporate interest. He advanced the “right to privacy” concept in an 1890 Harvard Law Review article he co-authored. And his nomination to the Supreme Court in 1916 was so controversial that it led to public hearings in the U.S. Senate.

Holmes, who also served as chief justice on the Massachusetts Supreme Judicial Court, is one of the most frequently cited Supreme Court justices; he became famous for his frequent dissents and use of phrases like “clear and present danger,” in regards to government control of free speech during war. He was an influential supporter of the concepts of “legal realism” and “common law.”

As first MBA president, Olney focused on improving the profession

Richard Olney stepped forward as the first president of the Massachusetts Bar Association at a time of growing consumerism in the legal field. A graduate of Brown University and Harvard Law, he expressed concern at the waning reputations of lawyers in the United States as their numbers dwindled. These problems led Olney to open the MBA’s first meeting in 1910 by encouraging members to “help police the profession, reform the law and improve the bar’s reputation.”

At the MBA’s first annual meeting, in 1910, Olney argued that a strong state bar association was “imperatively required” to help combat failing standards in the profession.

Olney came into the legal profession through his father-in-law’s Boston practice, and his strong legal reputation earned him a seat in the Massachusetts House of Representatives. President Grover Cleveland later appointed him as U.S. attorney general and then as U.S. secretary of state. Olney utilized these positions to take on important legal questions facing the nation in the last years of the 19th century.

As attorney general, Olney set the president for “government by injunction,” so district attorneys could prevent strikers from committing acts of violence. Then, as secretary of state, he took a strong position on the Monroe Doctrine and its place in international law during a territory dispute between the United Kingdom and Venezuela.

After Cleveland’s term, Olney returned to private practice in the Boston area, where he worked with other lawyers to found the MBA. He later turned down opportunities to run for president, to become U.S. ambassador to Great Britain, and to join the Federal Reserve Board as its governor, citing old age. Olney’s influence, public service and dedication to legal ethical standards set an example for other members and future leaders of the MBA.

The MBA turns 100

Within five years of its formation, 30 of the MBA’s 55 members practiced law outside of Boston.

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The legal profession was not an easy one for women at the time. The Supreme Judicial Court ruled in Clarke’s Case in 1860, that an unmarried woman was not entitled to be examined for admission to the bar. That restriction was removed in 1880.

A. Mahan of West Roxbury, in 1913.

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A. Mahan of West Roxbury, in 1913.
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BY MEGAN GRIFFITH

The founder of the new Athena Legal Strategies Group, Kimberly Y. Jones wants to help businesses pursue a strategic framework of goals while keeping legal compliance in mind.

“I was encouraged by members of the business and law communities,” said Jones, who also cited the support of existing clients who stayed with her. “They told me, ‘Go for it; do it; and we’re here to support you.’”

As a proud member of that supportive Boston legal community, Jones donates much of her own time to supporting others. In recent years, she has served on Governor Deval Patrick’s anti-discrimination advisory board, promoted continuing legal education and worked on the board of editors for the Boston Bar Journal.

But most of all, her volunteer efforts with the MBA’s Tiered Community Mentoring Program have made Jones shine — and earned her the MBA Public Service Award on June 16. MBA President Valerie A. Yarasbas commended Jones as a “phenomenal mentor to the next generation of legal professionals.”

Jones joined the mentoring program at the request of Norfolk Probate & Family Court Judge Angela Ordoñez, who wanted to take a different approach from the traditional one-on-one mentoring she had seen elsewhere in the legal community.

“Judge Ordoñez brought up a new model, which took the idea of joining one attorney mentor with students in law school, college and high school,” explained Jones. “I told her, ‘You have your core group of people right here.’”

Though Jones became a mentor to be a resource to young people who have decided on a legal career, she quickly saw that the mentees found other benefits from the group as well.

“It became an opportunity for the participants to meet and learn from each other,” Jones explained. “I facilitated the conversation and let them use their critical thinking and analytical processes with one another.”

These leadership skills have also gained attention from her peers in other arenas. Marc D’Antonio, senior program manager at the MBA, praises Jones’ work as the co-chair of the MBA’s Civil Litigation Section.

“She gives people a lot of freedom to do their own thing, while still leading toward the group’s purpose.” He added, “Kimberly’s a good lawyer — and a really good person.”

D’Antonio also lauded her ability to balance volunteer efforts with her many other commitments.

Jones manages to dedicate so much time to service using time management “and a healthy dose of fun along the way.” Her recent appointment to the board of directors of the Boston Youth Symphony Orchestras allows the classically trained pianist to devote time to interests outside the legal community as well. Jones explained that most of all, she wants to give back to those who have helped her.

“Along the journey, no one does it alone. I have had people offer assistance, guidance, introductions, resources. And all of those people — known or unknown, named or unnamed — have contributed to my success.”

The Albany Law School alumna tries to install the same thoughts in her mentees. When she gave the keynote speech at the regional Girl Scouts “Girl-to-Girl” Conference at Simmons University, Jones brought her mentees along “to demonstrate that being a good lawyer extends beyond the courtroom.”

Jones wants to encourage prospective lawyers to recognize the support that attorneys and other connections can yield. She offered three key suggestions for aspiring lawyers.

Own your excellence. Embrace success. Surround yourself with people who want the best for you and will work to make sure the best comes to you.”

Kimberly Y. Jones

Bar Journal on the board of editors for the

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MASSACHUSETTS LAWYERS JOURNAL | SEPTEMBER 2010 15
Calendar of Events

Tuesday, Sept. 14
Success on Appeal 4–7 p.m.
MBA, 20 West St., Boston

Wednesday, Sept. 15
Revving Your Fall Job Search 11:30 a.m.–1 p.m.
MBA, 20 West St., Boston

Wednesday, Sept. 22
How to Conduct Discovery in High- and Low-Income Cases Where Speed is a Priority 4–7 p.m.
Registry of Deeds, 90 Front St., Worcester

Thursday, Sept. 23
MBA co-sponsored event: Luncheon with author/TV host Rikki Klieman Near-1:30 p.m.
Massachusetts Club, 225 Franklin St., Boston

Fundamentals of a Civil Jury Trial: Courtroom Conduct and Procedures 4–7 p.m.
Holiday Inn, 700 Myles Standish Blvd., Taunton

From Student to Lawyer: MSL/MBA Young Lawyer Career Seminar 4–7 p.m. (reception to follow)
Massachusetts School of Law, 500 Federal St., Andover

Tuesday, Sept. 28
Effective Legal Writing Strategies 4–7 p.m.
MBA, 20 West St., Boston

Thursday, Sept. 30
How to Handle a Will Contest 4–7 p.m.
MBA, 20 West St., Boston

Massachusetts Bar Foundation
Grantee Reception 5–7 p.m.
Burns & Levinson, 125 Summer St., Boston

Tuesday, Oct. 5
Complex Issues & Emerging Trends in Class Action Litigation 4–7 p.m.
MBA, 20 West St., Boston

Wednesday, Oct. 6
MBA Monthly Dial-A-Lawyer Program 5:30–7:30 p.m.
Statewide dial-in #: (617) 338-0610

Wednesday, Oct. 13
Practice Skills in Juvenile Delinquency Cases 4–6 p.m.
MBA, 20 West St., Boston

Thursday, Oct. 14
Creative Ways to Use Your Law Degree 8:30 a.m.–5:30 p.m. (with reception to follow)
Lombardo’s, 14 Billiggs St., Randolph

Executive Employment Agreements for Private Companies 4–7 p.m.
MBA, 20 West St., Boston

Massachusetts Bar Foundation
Grantee Reception 4:30–6:30 p.m.
Buckley, Richardson and Gelinas LLP, 1500 Main St., Suite 2600, Springfield

Tuesday, Oct. 19
Minors’ Settlements, Guardianship, Conservatorship and Supplemental Needs Trusts 4–7 p.m.
MBA, 20 West St., Boston

Wednesday, Oct. 20
Western Massachusetts Dial-A-Lawyer Program 3:30–7:30 p.m.
Statewide dial-in #: (413) 782-1659

Thursday, Oct. 21
Paternity Primer 4–7 p.m.
MBA, 20 West St., Boston

Wednesday, Oct. 27
Financial Implications of Unemployment: Managing Debt and Investments 11 a.m.–12:30 p.m.
MBA, 20 West St., Boston

SAVE THE DATES:
Friday, Nov. 12–Saturday, Nov. 13
2010 Annual Family Law Conference CraneWorLd, Spa & Golf Club, 55 Lee Road, Lenox

Tuesday, Nov. 16
Fifth Annual Bench-Bar Symposium 4:30–7 p.m.
John Adams Courthouse, One Pemberton Square, Boston

For more information, go to www.massbar.org/events/calendar.

Recorded session available for purchase after live program through MBA On Demand.

BAR NEWS

MBF awards $4.5 million in IOLTA grants for 2010-11

The trustees of the Massachusetts Bar Foundation recently awarded $4.5 million in IOLTA grant funding to nonprofits across the state that provide civil legal assistance to the most vulnerable citizens. More than 150 MBF Fellows volunteered their time to review grant applications and make funding recommendations to the trustees.

Grants will support civil legal service programs, including domestic violence programs, special education advocacy, consumer debt counseling and homelessness prevention programs. Grants will also support the administration of justice through such efforts as court-linked mediation and lawyer-of-the-day programs.

These grants are particularly critical today as the recession continues to impact grantee organizations that are facing cuts to both public and private funding sources, while at the same time dealing with an increased demand for legal assistance.

MBF trustees voted for a second year in a row to utilize the foundation’s reserve funds to supplement declining IOLTA income, in an effort to mitigate the impact to grantees. Thus, the total award amount for this year is just 10 percent lower than last year, despite the precipitous decline in IOLTA revenue.

MBF President Joseph P. J. Vrabel acknowledged the dire impact the recession has had on individuals and families across the state who will increasingly rely on the legal aid programs provided by MBF grantees. “We knew it was absolutely essential that we do whatever we could to help keep these vital services available to those in need.”

This year’s MBF IOLTA grant awards will support 140 programs conducted by 97 nonprofit organizations throughout Massachusetts. Award amounts range from $4,480 to $98,000, with an average award of $32,000, and will run for one year, from Sept. 1, 2010, to Aug. 31, 2011.

Funds for these grants are provided by the Massachusetts Supreme Judicial Court’s Interest on Lawyer’s Trust Accounts (IOLTA) program. The Massachusetts Bar Foundation is one of three charitable entities in Massachusetts that distributes IOLTA funds.

Visit www.massbarfoundation.org to view a complete listing of the 2010-11 IOLTA grant recipients.

JOSEPH P. J. VRABEL

For more information, go to www.massbar.org/events/calendar.

Recorded session available for purchase after live program through MBA On Demand.
BAR NEWS

Bar Bulletin Board

AALAM hosts Summer Associates Lunch

On July 21, the Asian-American Lawyers Association of Massachusetts (AALAM) held its annual Summer Associates Lunch at Goodwin Procter LLP’s Boston office. AALAM summer associates mingled with member attorneys from various types of practice after opening remarks by AALAM Vice President Emily K. Yu (Edwards, Angell, Palmer & Dodge), Michelle H. Hoo (Bank of America) and Connie C. Dui (Suffolk Law School/Brown Brothers Harriman).

City Solicitors elect officers

The City Solicitors and Town Counsel Association — the bar association of attorneys who represent local governments and deal in local government issues — recently elected officers for the 2010-11 year. Elected were: President John Barrett, assistant city solicitor of Fitchburg; Vice President Stacey G. Bloom, associate general counsel, Department of Youth Services; and Executive Director James B. Lampke, town counsel of Hull.

Also elected to the executive committee were John D. Finnegan, special municipal and tax counsel; Margaret J. Hurley, assistant attorney general and director of the Municipal Law Unit; Heather W. Kingsbury, Petrinii and Associates; Henry C. Luthin, first assistant corporation counsel, City of Boston; Robert S. Mangiaratti, Attleboro city solicitor; Gerald M. Moody, Milford town counsel; Immediate Past President Christopher J. Petrinii, Framingham town counsel; Edward M. Piskula, Springfield city solicitor; Juliana Rice, Arlington town counsel; and Donald V. Rider, Marlborough city solicitor.

For more information on the CSTCA, go to www.massmunilaw.org or call (781) 749-9022.

MDLA officers begin new term

The Massachusetts Defense Lawyers Association’s new officers recently began their 2010-11 term: President Holly M. Polglase, of Campbell, Campbell, Edwards & Conroy PC; President-elect Anthony J. Sharrar Jr., also of Campbell, Campbell, Edwards & Conroy PC; Secretary Michael P. Sams, of Kenney & Sams PC; Treasurer Brian O’Connell, of Zizik, Powers, O’Connell, Spaulding & Lamontagne PC; Immediate Past President Emily G. Coughlin, of Coughlin Berke LLP; and DRI State Liaison Christopher A. Kenney, of Kenney & Sams PC.

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SEPTeMBER 2010

17
The event included the authors Michael Fredrickson, Miriam Kurtzig Freedman, Iris Gomez, David Hoag, Margaret McLean, the Hon. Gerald D. McLeilian (ret.), Christian G. Samito, Robert A. Shanes and Raffi Yessayan.

Suspense novelist Yessayan talked about creating a frightening serial killer for his first novel, Iris Gomez talked about how her poetry impacted writing her first novel, and, in response to audience questions, several panelists suggested finding an agent before trying to land a publishing deal.

McLean, who teaches business law at Boston College and is president of the New England branch of the Mystery Writers of America, said she attended writers conferences to find herself an agent.

“It’s hard, when you sit down and write that first book. You say, ‘Thank God I didn’t know how hard this would be,’” she said.

Samito, an attorney with Jouret & Samito LLP, said he cultivated interest in his six nonfiction books about the Civil War by presenting at academic conferences.

Freedman said she self-published first to prove that she could sell copies through a publisher, then found “I’m better at selling my own books.”

After an hour-and-a-half of discussion and questions, authors mingled with audience members, discussing their books and autographing copies.

Second Annual MBA Summer Social

About 130 people attended the Massachusetts Bar Association’s Second Annual Summer Social, where judges, attorneys, legal industry professionals and students mingled at the Aug 19 free event at Tia’s Restaurant on the Boston Waterfront.

Member Spotlight

McCarter & English’s Women’s Initiative volunteers with Heading Home

The women of McCarter & English’s Boston office donated their time and energy to local non-profit, Heading Home, on June 4 by participating in an Up & Out move, a program that assists individuals and families who are moving into their own apartments for the first time after being homeless.

Up & Out raises money, collects household donations and coordinates volunteers to clean, furnish and decorate the apartment prior to a family’s move.

McCarter has an active Women’s Initiative, whose mission is to build positive relationships with colleagues, peers, clients and the broader communities in which its members live and work.

“McCarter has always maintained a connection to our local communities, and this move provided another invaluable opportunity for McCarter to give back. We wish the family well and hope that our services will give them the jump start they need to continue their courageous move forward,” said Ashley Brooks, an associate in McCarter’s Boston office and the co-chair of Heading Home’s Outreach Council. She helped spearhead the move and volunteer effort for the firm.

McCarter & English’s fundraising furnished the apartment and stocked the cabinets and refrigerator for the family.

Heading Home, a non-profit whose mission is to end homelessness in Greater Boston by providing housing in conjunction with effective support services to help change the conditions that create homelessness, is in need of additional volunteers.

For information, contact Wendy Jacobs at wjacobs@headinghomeinc.org or (617) 864-8140 or go to http://headinghomeinc.org.
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The Massachusetts Bar Association is starting the 2010-11 membership year and we invite you to renew your membership by completing the dues renewal form you received in the mail or online. By renewing your membership, you will continue to benefit from indispensable MBA tools, including:

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How young lawyers can run a firm

Continued from page 9

Marketing is a continuous process. You cannot implement a marketing idea, sit back and relax, and hope that the money continues to flow in. If you stop marketing, the business will eventually stop. If you market only when you see your business dry up, you will lose credibility with your clients; they will smell your desperation and won’t engage you.

If you put all your marketing eggs in one basket, you run the risk of sinking your firm when the referral source dries up. As with investments, diversify. Starting a law firm and running it successfully takes hard work, long hours and dedication. Any young attorney can do it, but it is not for every young attorney. Make sure you have what it takes before taking the plunge.
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